

## **Understanding and Improving Knowledge Transactions in Command and Control**

### **Authors:**

**Ronald A. Moore<sup>1</sup>, Janel H. Schermerhorn, Heather M. Oonk, Ph. D.**

Pacific Science & Engineering Group, Inc.  
6310 Greenwich Dr., Suite 200, San Diego, CA 92122

Phone: (858) 535-1661

Fax: (858) 535-1665

[ramoore@pacific-science.com](mailto:ramoore@pacific-science.com), [jscherm@pacific-science.com](mailto:jscherm@pacific-science.com),  
[hmoonk@pacific-science.com](mailto:hmoonk@pacific-science.com)

**Jeffrey G. Morrison, Ph. D.**

Space and Naval Warfare Systems Center, San Diego

Phone: (619) 553-9070

Fax: (619) 553-9072

[jmorrison@spawar.navy.mil](mailto:jmorrison@spawar.navy.mil)

**Submitted for inclusion in one of the following ICCRTS tracks / topic areas:**

C2 Experimentation

C2 Decision Making and Cognitive Analysis

---

<sup>1</sup> Ronald Moore will act as the designated point of contact. [ramoore@pacific-science.com](mailto:ramoore@pacific-science.com)

## **Understanding and Improving Knowledge Transactions in Command and Control**

**Ronald A. Moore, Janel H. Schermerhorn, Heather M. Oonk, Ph. D.**

Pacific Science & Engineering Group, Inc.  
6310 Greenwich Dr., Suite 200, San Diego, CA 92122

Phone: (858) 535-1661

Fax: (858) 535-1665

[ramoore@pacific-science.com](mailto:ramoore@pacific-science.com), [jscherm@pacific-science.com](mailto:jscherm@pacific-science.com),  
[hmoonk@pacific-science.com](mailto:hmoonk@pacific-science.com)

**Jeffrey G. Morrison, Ph. D.**

Space and Naval Warfare Systems Center, San Diego

Phone: (619) 553-9070

Fax: (619) 553-9072

[jmorrison@spawar.navy.mil](mailto:jmorrison@spawar.navy.mil)

### **Abstract**

Numerous factors impact the efficient and effective exchange of information and knowledge in modern command and control. One factor in particular is the extent to which those who create and share information and knowledge understand the tasks and information requirements of those who will use the shared information. Efficient and effective information exchange requires that two classes of users, referred to as information consumers and information producers, develop a shared understanding of tasks, resources, and information requirements. This shared understanding serves as a framework for the intricate series of “knowledge transactions” inherent to collaboration, planning, and decision support.

Building on the successes of past research and development programs, researchers and technologists working at the Space and Naval Warfare Systems Center, San Diego, under the sponsorship of the Office of Naval Research (ONR), are exploring the knowledge transaction processes involved during collaboration in a group/team context when these groups are at different echelons of command.

This paper will 1) introduce some of the current work associated with military command and control knowledge transactions, 2) provide examples of real-world knowledge transaction characteristics and limitations, and 3) discuss recent, ongoing, and planned research efforts to better understand and improve such transactions.

## **Introduction**

Military command and control offers varied challenges to the warfighter. For example, complex and interrelated plans must be developed and executed, limited resources must be carefully managed and coordinated, and time-critical high-stakes decisions must be made. To support this, available data and information resources must be quickly and efficiently processed and analyzed, and then formatted and presented to fully support critical decisions. Often, information must be exchanged among individuals and teams working asynchronously at distributed locations. Commonly, information produced and optimized for one person or group, must be used by others with very different tasks and information requirements. New technologies make it possible to transfer information to almost any location; however, these same technologies do not necessarily facilitate the exchange of *relevant* information. Each of these circumstances presents significant cognitive, procedural, or technical challenges to the modern warfighter.

Recent research and development efforts sponsored by the Office of Naval Research (ONR) have focused on the development of technologies, processes, and recommendations using cognitive models of decision making for real-time decision support. These and many other efforts have shared a common thread – the efficient and effective exchange of information and knowledge from one system, group, or individual to another in support of critical decision making. Building on the lessons learned from these efforts, ONR’s *Command 21* project, currently being conducted at SPAWAR Systems Center, San Diego, is conducting research and developing tools and business processes that support efficient and effective exchange of information and knowledge – what we refer to as “knowledge transactions” – between senior decision makers and their support staff in military command centers. Efficient and effective knowledge transactions, when facilitated by technologies that support the human process of information exchange, result in decision makers having access to the information they need when they need it, in a format that is intuitive, easily understood and readily applied.

The *Command 21* research uses the context of collaboration and information and knowledge sharing between multiple individuals as a means for improving collaboration as measured by the quantity and quality of information transactions. Our current focus is on a group/team context when these groups are at different echelons of command. The research also investigates various means of supporting knowledge transaction through the enhancement of shared mental models using tools and business rules that help structure information requirements, alert decision makers to important events and changes, and facilitate efficient information exchange behaviors. We argue that the greater the degree of shared understanding, the more likely that complex structures of information, i.e. knowledge, can be explicitly and implicitly shared between those individuals.

## **Background**

In collaborative environments, inefficient information exchange degrades situation awareness and tactical/operational decision-making (Espinosa, Kraut, Lerch, Slaughter,

Herbsleb & Mockus, 2001), which can lead to costly mistakes or delays in time-critical decision making. Information exchange, as it is discussed here, refers to the process of producing information for, or consuming information from, a shared information store. Participants in the information exchange process can be information producers, consumers, or both. As illustrated in Figure 1, poor information exchange involves one or more of the following: 1) producing information irrelevant to consumer needs as shown in the red-shaded area on the left, 2) not producing information relevant to consumer needs as in the blue-shaded area to the right, 3) consuming irrelevant information, and 4) not consuming relevant information.

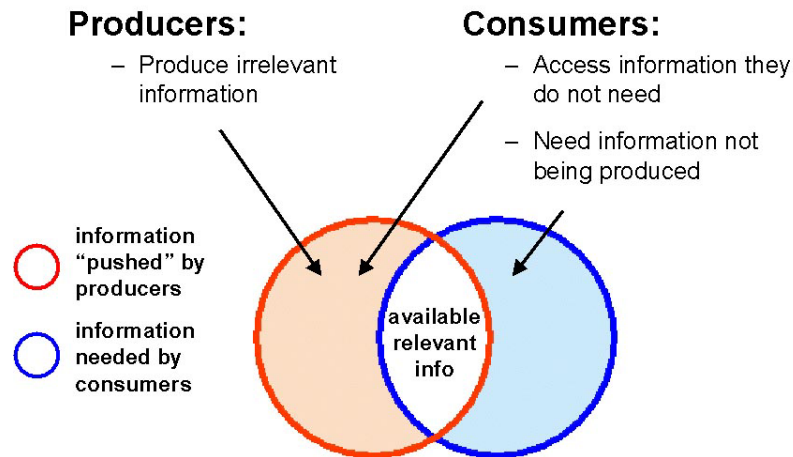


Figure 1. Inefficient and ineffective information exchange.

The production of irrelevant information is *inefficient* in that it wastes the time of both the information consumers and producers. The lack of production of relevant information is *ineffective* in that information consumers cannot access what they need, degrading their situation awareness. In contrast, efficient and effective information exchange is the production and consumption of all relevant information without the production and consumption of irrelevant information as shown on the right in Figure 2. The mechanisms for making information exchange efficient and effective are not yet fully understood.

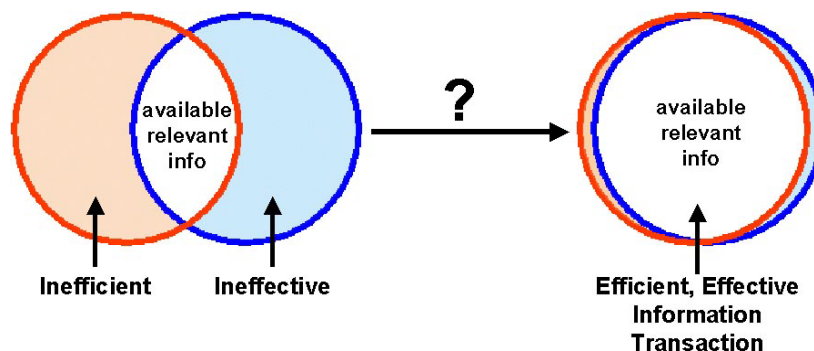


Figure 2. Comparison of information exchange transactions.

Numerous factors are believed to impact the efficient and effective exchange of information and knowledge within a command and control environment. One factor in

particular is the extent to which those who create and share information and knowledge understand the tasks and information requirements of those who will use the shared information. Confirming this is the fact that military decision makers and their staffs consistently state that understanding each other's tasks, intentions, priorities, and information requirements is the first step in effectively working together (Moore & Averett, 1999; Oonk, Rogers, Moore, & Morrison, 2002; Oonk, Smallman, & Moore, 2001; Proctor, St. John, Callan & Holste, 1998; Schermerhorn, Oonk, & Moore, 2003; Smallman, Oonk, & Moore, 2000).

Information consumers and producers can improve individual and team performance and overall situation awareness by developing a shared mental model of tasks, resources, and information requirements (Bolstad & Endsley 1999; Cannon-Bowers, Salas, & Converse, 1993; Mathieu, Goodwin, Heffner, Salas, & Cannon-Bowers, 2000). This understanding – based on the shared mental model – then serves as a framework for the intricate series of “knowledge transactions” inherent to collaboration and decision support.

### **Past, Ongoing, and Planned Research**

***Improving tactical decision making under stress.*** The *Tactical Decision Making Under Stress (TADMUS)* program (Hutchins, 1996) was conducted to apply developments in decision theory and human-system interaction technology to the design of a decision support system for enhancing tactical decision making under the highly complex conditions involved in anti-air warfare in littoral environments. *TADMUS* developed a philosophy of decision support based on Naturalistic Decision-Making theory (Klein, 1992), and produced a number of decision support tools. The *TADMUS* program found that by understanding decision makers' information requirements, and designing systems to match those requirements, significant improvements in situation awareness and significant reductions in decision error could be realized (Hutchins, Morrison & Kelly, 1996). These findings, and the lessons learned from the *TADMUS* efforts, have important implications for the development of tools to facilitate efficient and effective information and knowledge exchange.

***Cognitive task analysis (CTA) in support of Knowledge-Web development.*** Previous interviews with Joint Operation Center (JOC) senior staff (Miller & Klein, 1998; Moore & Averett, 1999) revealed a high priority need for tools to support shared situation awareness and decision-making in the JOC. To address this need, a wall-sized shared display – or “Knowledge Wall” – fusing all information relevant to mission status, was proposed. To help design the initial Knowledge Wall & Knowledge Web, structured interviews were conducted with personnel familiar with JOC operations including command elements from Third Fleet, Carrier Group 1, and Carrier Group 3. Using this interview data, a CTA was conducted (Smallman, Oonk, & Moore, 2000). Fourteen information exchange requirements were distilled from these interviews including:

- Shared situation awareness among JOC users
- The integration of relevant mission status information
- An intuitive graphical interface

- Consistently formatted information
- A tactical focus for the displayed information
- The display of information to supplement tactical data
- The display of mission goals and Commander's Critical Information Requirements (CCIRs)
- The display of summary information provided by "anchor desk" or support staff
- The ability to connect and coordinate or collaborate with others at diverse locations
- A flexible configuration that can easily be changed by users
- The ability to drill-down through displayed information for more detail
- Display of information age and reliability
- Tactical overlays to highlight different types of information

The results of the Knowledge Wall design effort – and of the CTA in particular – highlight the need for the sharing of information within a command center so that personnel have a shared understanding of the situation, and of the tasks, priorities, and resources of those around them.

***Decluttering complex information sets.*** One focus of ONR's ongoing *Basis for Assessment and Geoplot Decluttering* project has been to explore ways to reduce clutter on information displays to help military decision-makers manage their attention and concentrate on the most important or threatening tracks (St. John, Fehér & Morrison, 2002). Researchers have found that cluttered information displays can result in important information being missed, irrelevant information being given too much attention, response times being delayed, and cognitive workload increases. But, simply removing information from cluttered displays means that decision makers have no access to this information if the situation changes and the information is needed. Therefore, studies were conducted to compare methods for making the relevant information stand out on a display while subduing (but not eliminating) information judged less relevant. The findings of this work suggest that similar techniques could be applied to the information exchange environment to help draw attention to relevant information while still providing access to less relevant information.

***Identifying individual components of knowledge transactions.*** In 2002, the *Command 21* project worked to identify individual transaction components in support of a new model of information transaction (Oonk, Schermerhorn, Glaser, & Manes, in press). Researchers looked at identifying specific exchange behaviors and the effect that these behaviors and the participants' shared task awareness had on situational awareness. *Command 21* researchers found that participants exhibited different exchange behaviors as a function of whether they believed the individuals they communicated with shared a task model with them or not. Further, they found that under some circumstances, certain exchange behaviors were correlated with improved situation awareness. The results of this research effort suggest that the initial information exchange model is accurate at predicting the relationships between the components of information exchange – but only early in the exchange process. These same results suggest that the relationships between the components of information exchange change as content in the information space

becomes more fine-tuned and participants to the exchange process develop situation awareness. This finding – if verified in follow-on research – has important implications. It suggests that as individuals' and teams' shared task models evolve, so too must their information exchange behaviors, and the business rules and technologies that support their exchange of information must accommodate this.

***Providing just enough context.*** Previous cognitive task analyses and evaluations of collaboration tool use in distributed multi-echelon environments have indicated that producers often do not understand the information requirements of the consumers with whom they share information. Another observed problem common in this type of multi-consumer context is that consumers are often forced to access and use information products tailored for other consumers performing different tasks. These problems often lead to inefficient and ineffective information exchange (see Figure 1). One of the principle goals of the on-going research, then, is to identify what constitutes an appropriate context in terms of both type and quantity of shared information.

Currently, the *Command 21* project is conducting research that examines methods of communicating information requirements to producers for specific categories of information consumers. In a series of experiments, we are comparing the performance of producers in a multi-echelon, multi-consumer information exchange environment. Four different methods of displaying consumer information requirements to information producers are being compared. The information is of three types: 1) general context regarding what the consumer is interested in; 2) more specific information about what the consumer's tasks are; and 3) a specific list of information needed by the consumer.

Given that these three classes of information generally build on one another, we have created four information context conditions. In condition 1, producers are simply provided information describing the mission (general context) being performed by the prospective consumers. In condition 2, producers are provided information about the consumers' mission plus the consumer's task (shared task awareness). In condition 3, producers are provided information regarding the mission plus a list of content needs (explicit information requirements). Finally, in condition 4, all three types of information about prospective consumers are provided, (context and task awareness and explicit information). Performance in these experiments is based on the information products shared by participants. The relevance of the shared information products under the four conditions are being compared to assessments by military subject matter experts (SMEs). A follow-on study will look at how the sharing of information changes when multiple consumers – each with different tasks and information requirements – are being supported by producers simultaneously. Results of these experiments – to be published in mid-2003 – will allow us to determine how much context should be communicated to information producers to facilitate efficient and effective information exchange, and provide recommendations for tools and business rules to support such exchanges.

***Additional research...*** Follow-on studies, based on the results of ongoing *Command 21* experiments, will examine information transaction behaviors in more complex and

dynamic, realistic environments. In particular, we plan to examine the effects of feedback and change alerting when integrated with the display of consumer information requirements. A larger-scale experiment examining information exchange behaviors, using teams of SMEs as participants, will also be conducted later in 2003. This research, which will be done at the Naval Post Graduate School in Monterey, CA, will be conducted in collaboration with members of other ONR funded projects including *Adaptive Architectures for Command and Control (A2C2)* and *Sentinel* and should lead to improved models of information exchange and decision making.

## **Summary**

The projects summarized in this paper share three common themes. First, that by understanding how people think and act in command and control environments, we can better support their cognitive processes, thereby improving performance and reducing error. Second, that the more people share an understanding of each others' tasks, resources, and information requirements, the better they can support each other. And finally, that the efficient and effective exchange of information is a fundamental part of the command and control process, and a research paradigm is required to assess how effectively complex information is being transacted in an operational environment.

These projects, and others like them, also help to highlight the importance of maintaining strong ties between laboratory-based, theoretical research and very real, operationally relevant problems. In each case, the research conducted was done to address specific issues identified as problems in Navy operations. At the same time, the approaches taken to address the issues were based on sound scientific principles and a growing understanding of human cognition and collaboration.

As we learn more about the way in which people exchange information, develop shared mental models, work together as teams, and perform complex cognitive tasks, we will be better able to improve military command and control processes and the technologies that support them.

## **References**

- Bolstad, C. A., & Endsley, M. R. (1999). Shared mental models and shared displays: An empirical evaluation of team performance. *Proceedings of the Human Factors Society 43rd Annual Meeting*. Santa Monica, CA: Human Factors and Ergonomics Society.
- Cannon-Bowers, J. A., Salas, E., & Converse, S. A. (1993). Shared mental models in expert team decision making. In: N. John Castellan Jr., (Ed). *Individual and group decision making: Current issues in individual and group decision making* (pp. 221-246). Hillsdale, NJ, Lawrence Erlbaum Associates.



- Espinosa, J.A., Kraut, R.E., Lerch, J.F., Slaughter, S.A., Herbsleb, J.D., & Mockus, A. (2001). *Shared Mental Models and Coordination in Large-Scale Distributed software Development*. Paper presented at Twenty-Second International Conference in Information Systems. Retrieved from [http://www-2.cs.cmu.edu/~jdh/collaboratory/research\\_papers/ICIS\\_2001.pdf](http://www-2.cs.cmu.edu/~jdh/collaboratory/research_papers/ICIS_2001.pdf).
- Hutchins, S. G. (1996). *Principles for Intelligent Decision Aiding*. Technical Report 1718, San Diego, CA: SPAWAR Systems Center.
- Hutchins, S.G., Morrison, J.G., & Kelly, R.T. (1996). Decision Support for Tactical Decision Making Under Stress. *Proceedings of the Second International Symposium on Command and Control Research and Technology*. Monterey, CA, June 25-28, 1996.
- Klein, G. A., (1992). *Decisionmaking in Complex Military Environments*. Technical Report for the Naval Command, Control and Ocean Surveillance Center, San Diego, CA.
- Mathieu, J. E., Goodwin, G. F., Heffner, T. S., Salas, E., & Cannon-Bowers, J. A. (2000). The influence of shared mental models on team process and performance. *Journal of Applied Psychology*, 85(2), 273-283.
- Miller, T. M., & Klein, G. (December, 1998). *Decision Centered Design: Cognitive Task Analysis*. PowerPoint Presentation. Klein Associates, Inc: Fairborn, OH.
- Moore, R.A., and Averett, M.G. (1999). Identifying and Addressing User Needs: A Preliminary Report on the Command and Control Requirements for CJTF Staff. *Proceedings of the Command & Control Research & Technology Symposium*, Naval War College, 29 June - 1 July 1999.
- Oonk, H. M., Rogers, J. H., Moore, R. A., & Morrison, J. M. (2002). *Knowledge Web concept and tools: Use, utility and usability during the Global 2001 war game*. San Diego, CA: SPAWAR Systems Center.
- Oonk, H. M., Schermerhorn, J. H., Glaser, D. N., & Manes, D. I. (in press). *The Components of Information Exchange in Dynamic Collaborative Environments*. San Diego, CA: SPAWAR Systems Center.
- Oonk, H. M., Smallman, H. S., & Moore, R. A. (2001). *Usage, utility, and usability of the Knowledge Wall during the Global 2000 War Game*. San Diego, CA: Pacific Science & Engineering Group.
- Proctor, S., St. John, M., Callan, J. R., & Holste, S. (1998). Sharing situation awareness in a Marine Corps command post. *Proceedings of the Human Factors and Ergonomics Society 43rd Annual Meeting*. Santa Monica, CA: Human Factors Ergonomic Society.

- Rogers, J. H., Oonk, H. M., Moore, R. A., & Morrison, J. M. (2002). The design, implementation and use of Web-technologies to facilitate knowledge sharing: A “real-world” application. *Proceedings of the 2002 Command and Control Research and Technology Symposium*, Monterey, CA.
- Schermerhorn, J. H., Oonk, H. M., & Moore, R. A. (2003). *Knowledge Web Usage During Operation Enduring Freedom*. San Diego, CA: Pacific Science & Engineering Group.
- Smallman, H. S., Oonk, H. M., & Moore, R. A. (2000). *Knowledge Wall for the Global 2000 War Game: Design solutions to match JOC user requirements*. San Diego, CA: Pacific Science & Engineering Group.
- St. John, M., Fehér, B. A., & Morrison, J. G. (2002). *Evaluating alternative symbologies for decluttering geographical displays*. Technical report 1890. San Diego, CA: Space and Naval Warfare System Center.