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Human - Centered Engineering

Massachusetts Headquarters : 781-935-3966

Washington DC Office : 202-842-1548

# When Do Organizations Need to Change (Part II)? Incongruence in Action

Elliot E. Entin<sup>1</sup>, Frederick J. Diedrich<sup>1</sup>,  
David L. Kleinman<sup>2</sup>, William G. Kemple<sup>2</sup>,  
Susan P. Hocevar<sup>2</sup>, Brian Rubineau<sup>1</sup>, &  
Daniel Serfaty<sup>1</sup>

<sup>1</sup>Aptima, Inc. and <sup>2</sup>Naval Postgraduate School

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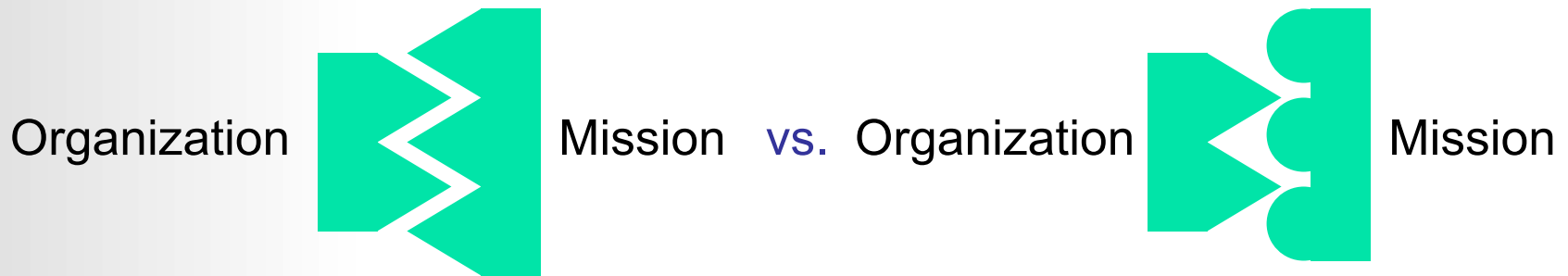
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# Questions & Objectives

- Do model-based predictions of (in) congruence produce measurable difference in process and outcome?

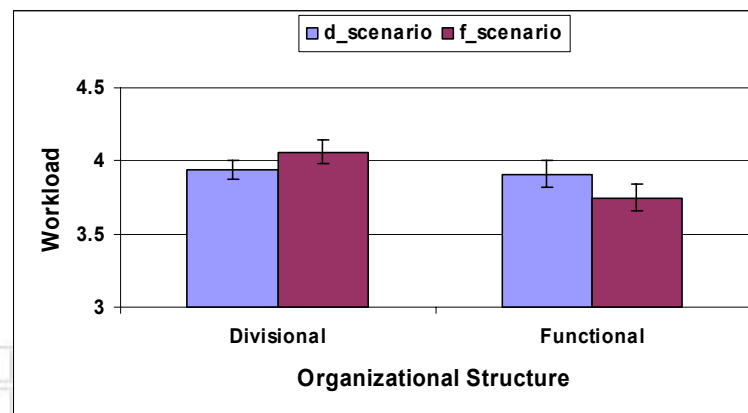
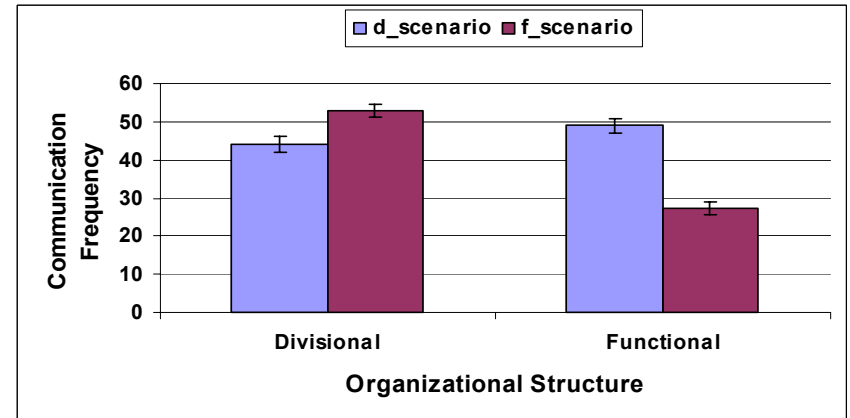
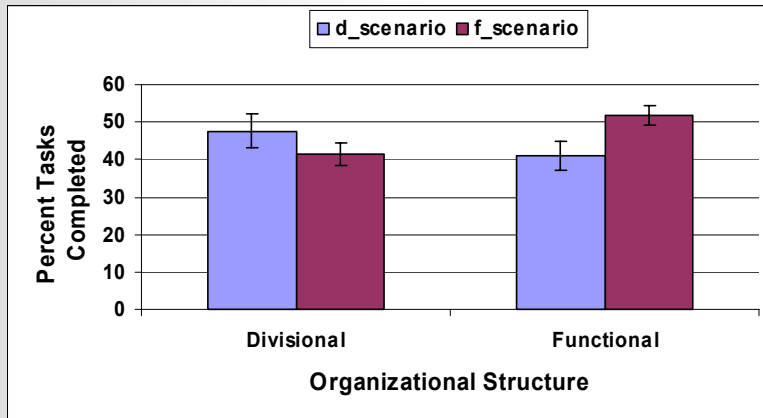


- Measure the effects of congruence on organizational performance and processes
- Lay the foundation for further work on structural adaptation
  - Identify leading indicators of incongruence
    - How do we support/induce adaptation?



# Overall Performance & Process

- Overall, as predicted based on the model design process, relative to the congruent conditions, in the incongruent conditions:
  - Performance was worse
  - Communications volume was higher
  - Perceived workload was higher



## The Analysis Goal

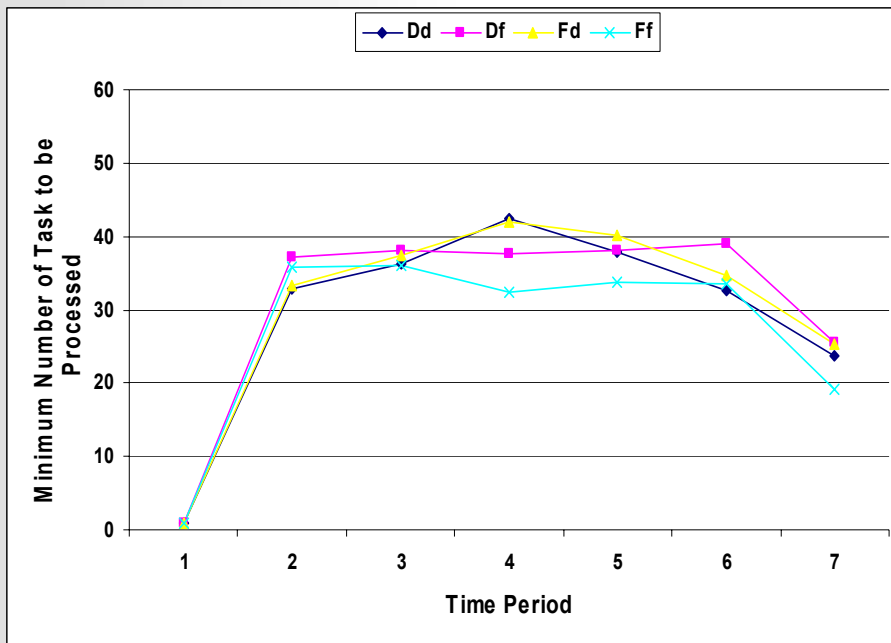
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- Overall results indicated that the congruence manipulation was successful.
  - However, to successfully support structural adaptation, we must identify leading indicators of the need for change.
  - These measures must be identifiable in real time, early in the scenario.
- Thus, focus analyses on measures of performance and process over time.
  - “Congru-o-meter”

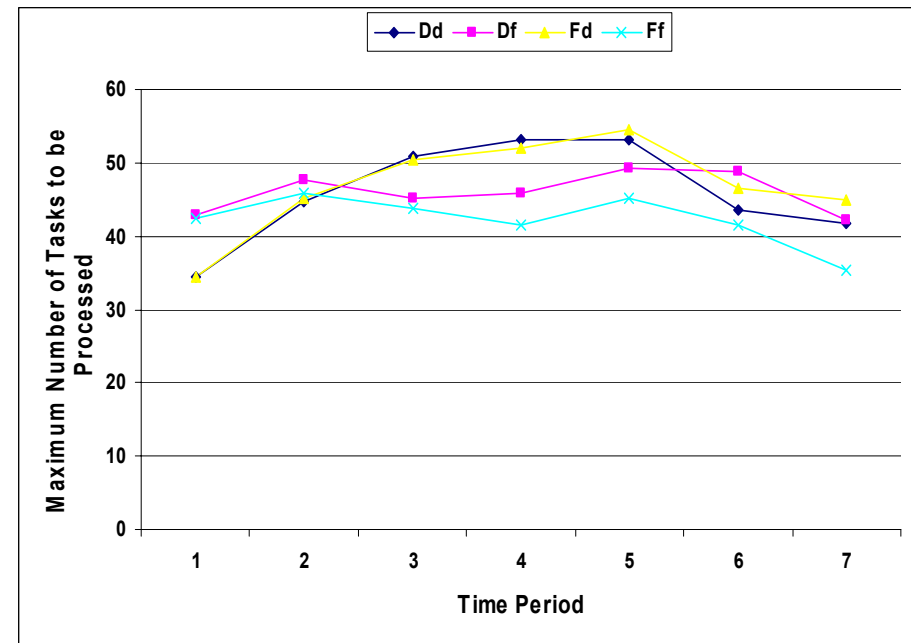


- The tempo of the game – the number of tasks to be processed at any one time – varied over time and depended on condition

## Minimum

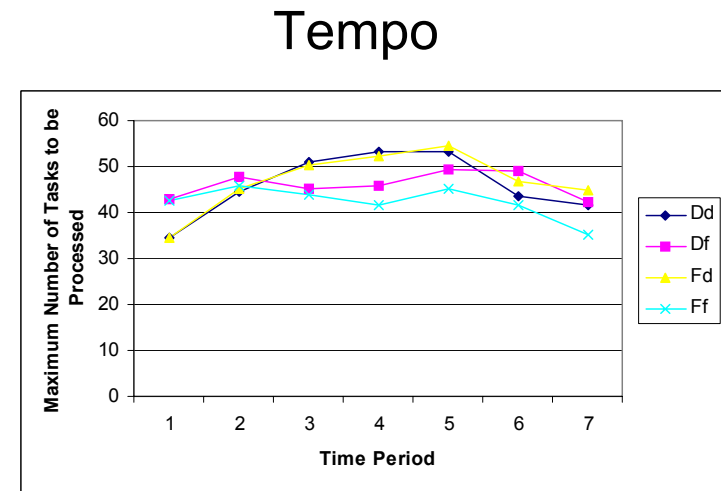
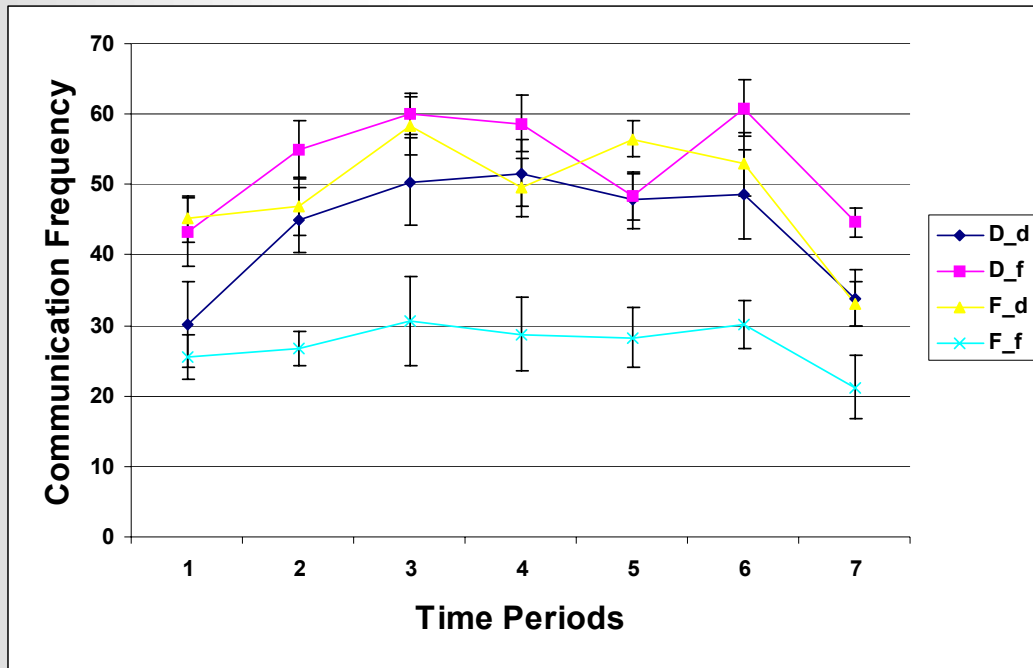


## Maximum



# Communications Over Time

- Differences in communications volume persisted over time and were present early

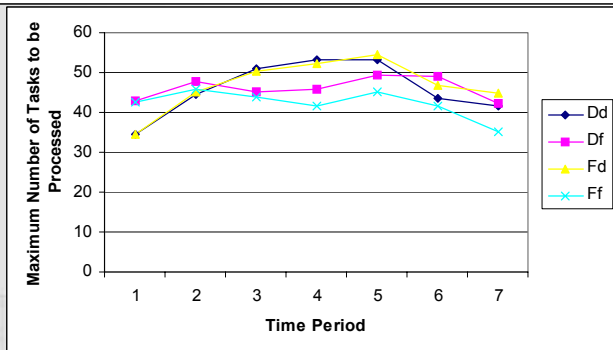
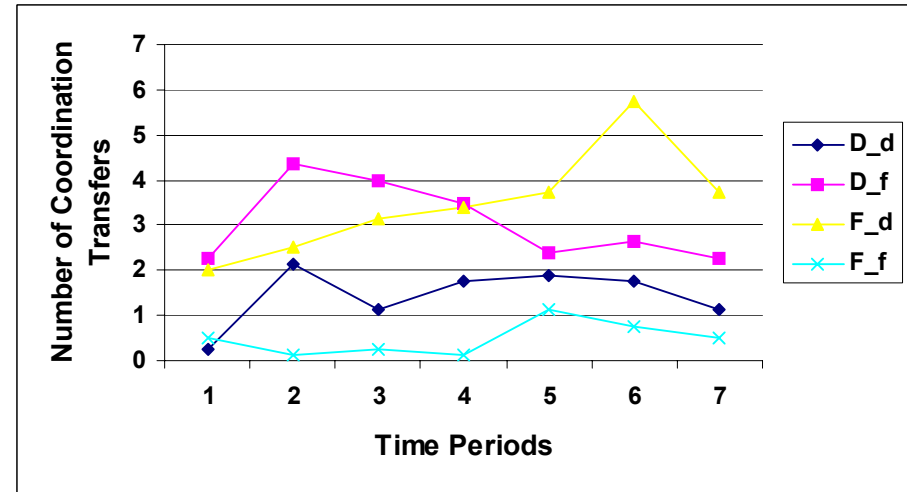
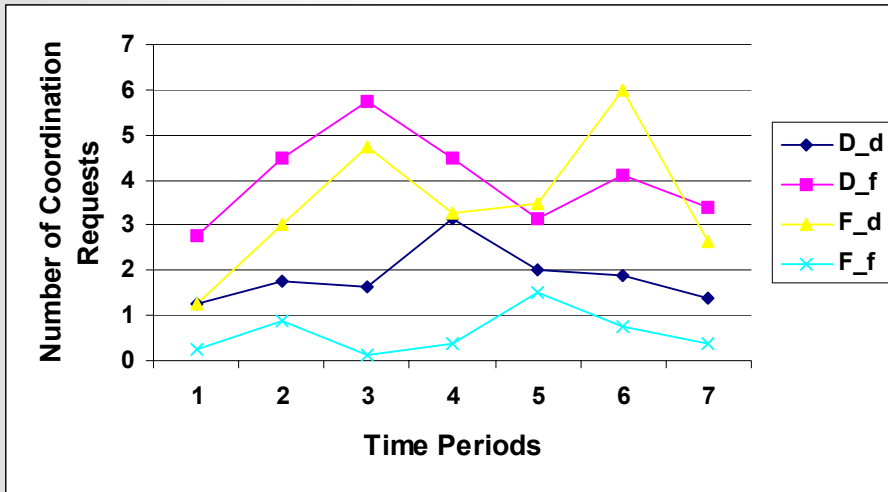


→ Bigger changes in Functional Organization



# Communications Over Time

- Differences in communications about coordination persisted over time and were present early

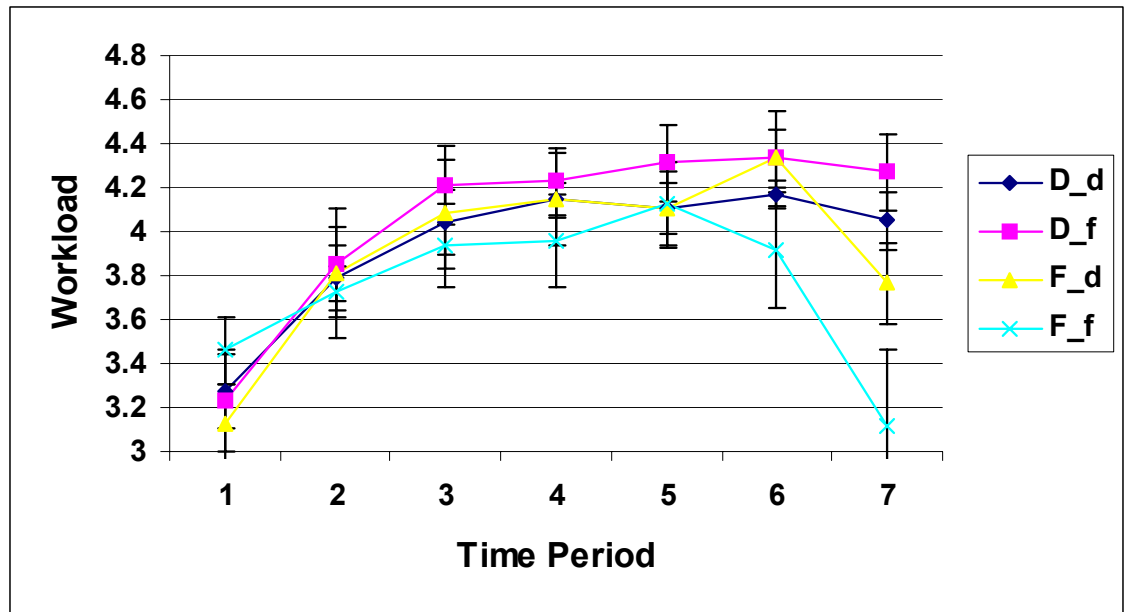
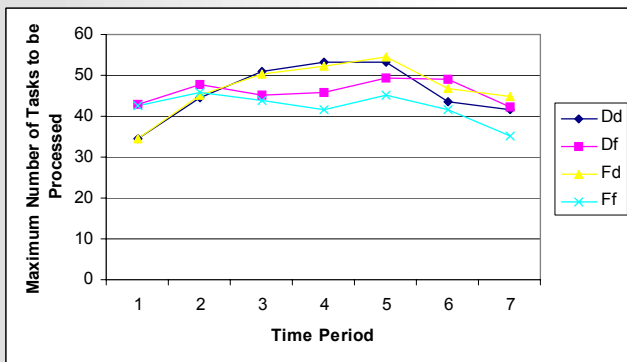
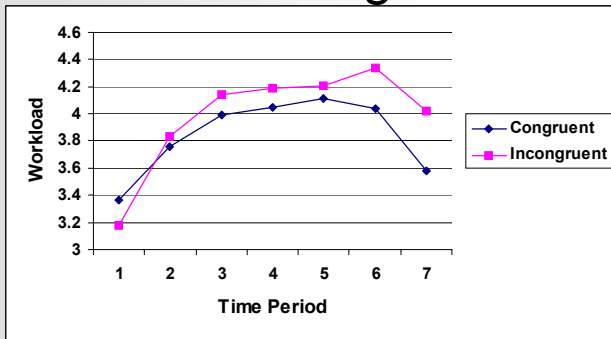


→ Bigger changes in Functional Organization



# Perceived Workload Over Time

- Workload varied over time and depended on condition
  - Workload tended to be higher in incongruent cases
  - Diverges with time



→ Large drop-off in Functional Organization



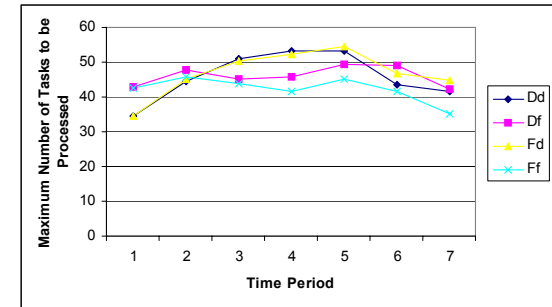
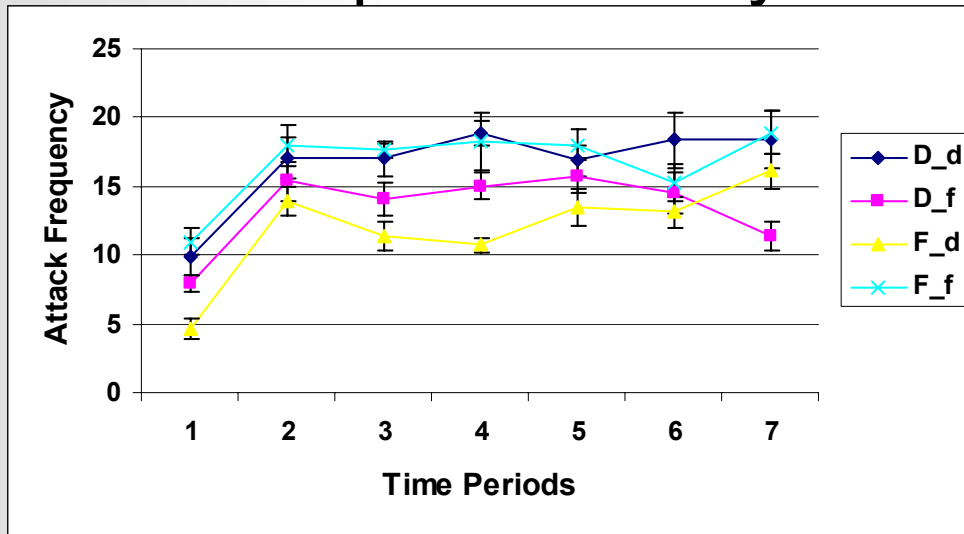


- The manipulations of congruence were successful in changing communications and perceived workload.
  - These changes were predicted by the model-based manipulation of coordination requirements.
  - These differences were present early in the missions.
- Given these changes in response to coordination needs, we expected performance to be worse in the incongruent conditions.
  - Will performance differences be present early?

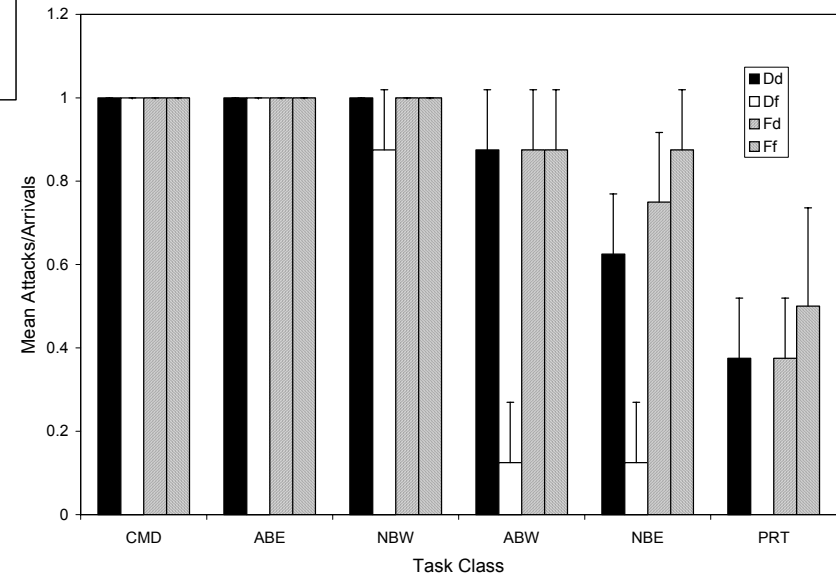


# Performance Over Time

- Differences in the frequency of attacks were present early and varied over time.



- The Divisional structure was less successful on the final mission tasks



# Incongruence in Action

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- There were differences in communications, workload, and performance between the conditions early in the mission scenarios.
  - In particular, communications differences seemed to be present early.
- Taken together, the results suggest that the Functional and Divisional teams adapted their strategies differently
  - Compared to the Divisional teams, in response to incongruence, the Functional teams changed their communications strategies to a much greater extent.
    - How much they talked
    - The pattern of communication (to who)
    - The content of communication (about what)



# Implications for the Congru-o-meter

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- In the context of this experiment, the strategy changes, or **leading indicators** of the need for structural adaptation, depended on structure-scenario pairings.
    - These differences mattered even in these “small” and “simple” organizations
    - Strategies for coping with incongruence may differ depending on context and this may be especially true for complex organizations
  - Many of the analyses shown here are calculable in real time, as demonstrated by the over time analyses
    - Communication strategies may reflect subtle differences and are present early in the game
    - It may be possible to measure communications in real time – likelihood, frequency, from/to, and potentially even content
- Is this the road to a congru-o-meter?



# Conclusions

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- The organizations and scenarios studied here set the stage for further work on structural adaptation
  - Based on modeling work we successfully created the conditions under which change is needed
- What incongruence looks like in action depends on context
  - Strategies for coping varied
  - The leading indicators will likely be complex
    - Communication strategies in response to incongruence were different in D and F.
    - Even in the “small” and “simple” organizations studied here contextual effects make things
- The congru-o-meter will need to be context sensitive
  - Communication measures are candidates for leading indicators

