



*KNOW THE NETWORK,
KNIT THE NETWORK:*

*APPLYING SNA
TO N2C2 MATURITY MODEL
EXPERIMENTS*

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and Marco Manso*

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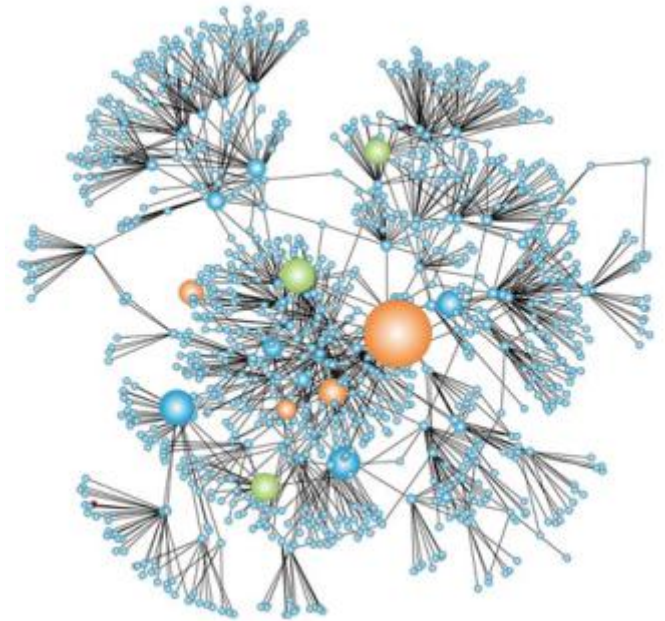


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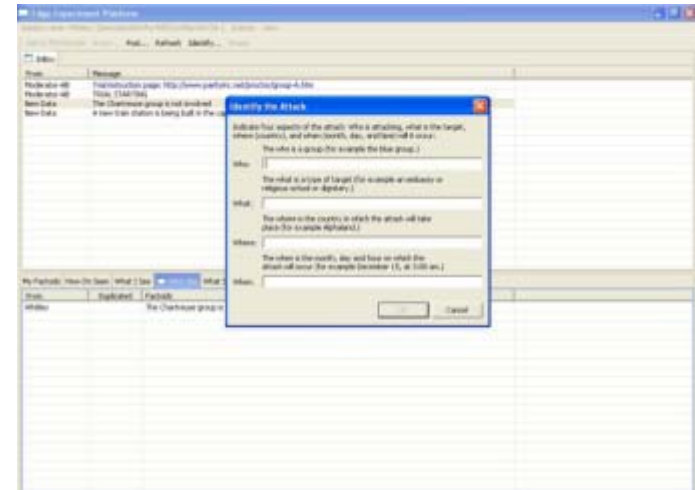
The Value of SNA

- **Social Network Analysis (SNA)** is a scientific methodology that assists in the explanation of networking and personal interactions.
- **SNA** focuses on **individuals or nodes** and on **degrees or links**
- **SNA** enables to determine how the **network's structure, location and connection properties** affect **organisational performance and effectiveness.**



Mapping SNA to ELICIT

- **ELICIT** is an experimentation platform that instruments the actions of a group of seventeen participants engaged in a situational awareness problem, with the goal to identify the who, what, when and where of a pending attack.



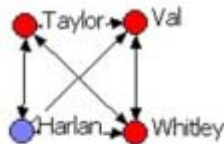
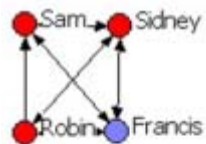
- **ELICIT participants** build situational awareness by gathering and analyzing factoids and **interacting with one another** through **factoids' sharing** directly with each other or **factoids' posting** to websites.

SNA Findings in the N2C2M2 ELICIT Experiments

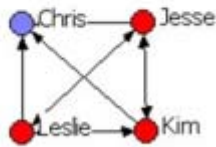
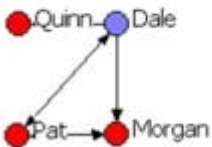
<i>SNA Variable</i>	<i>SNA Variable Description</i>
Node Centrality	Compound variable, measured by: <ul style="list-style-type: none"> - Node Degree – number of nodes to which a node is directly related to; - Closeness – degree to which a node is close to all other nodes; - Betweenness – frequency by which the node is located between pairs of other nodes.
Node Embeddedness	Node Embeddedness – a compound variable, measured by: <ul style="list-style-type: none"> - Link Density – the relation between the node’s links and the total number of links; - Link Strength – number of times a link has been used; - Link Flow – number of in-degrees and out-degrees of a node.
Network Activity	Number of times each link has been used
Network Mode Path Length	Mode of all nodes’ path lengths
Network Diameter	Maximum path within the network
Network Inclusiveness	Relation between the number of isolated nodes and the total number of nodes
Network Clustering Coefficient	Likelihood that two associates of a node are associates themselves
Network Connectedness	Capability of each node to reach all other nodes in the network
Network Structural Cohesion	Minimum number of nodes that, if removed, causes the network to collapse

SNA Findings in the N2C2M2 ELICIT Experiments

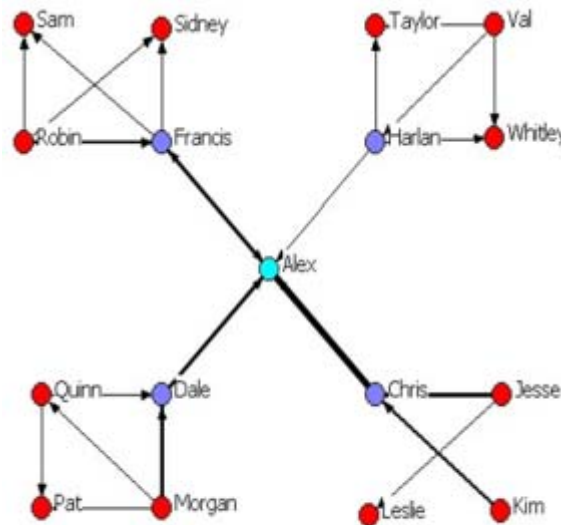
Node Centrality



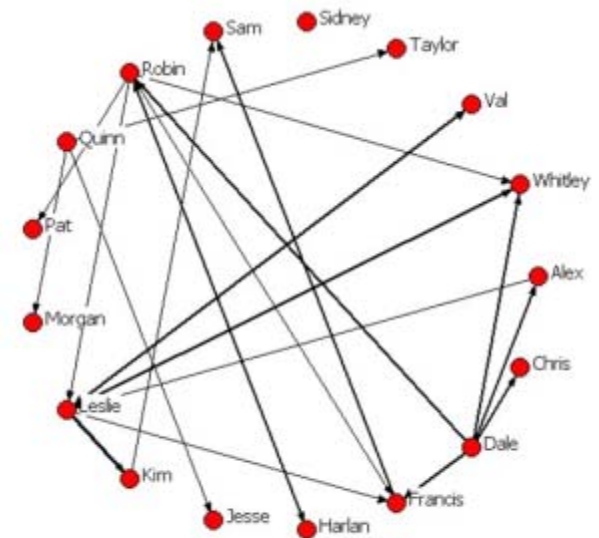
Alex



L1 01 Sociogram



L3 03 Sociogram

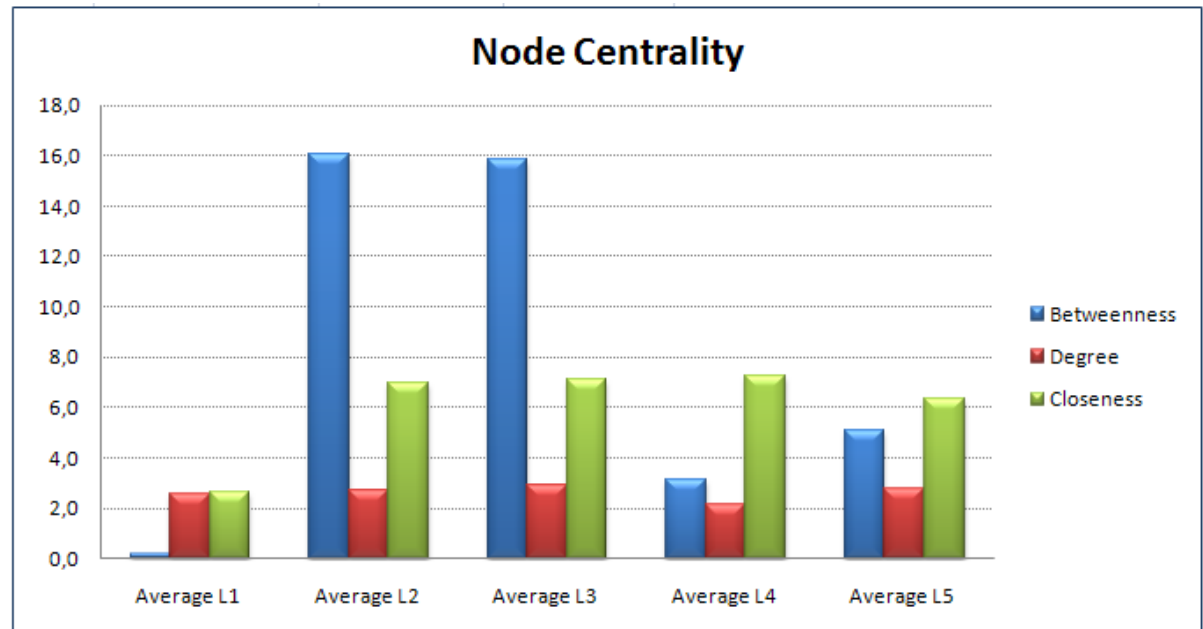


L5 02 Sociogram

SNA Findings in the N2C2M2 ELICIT Experiments

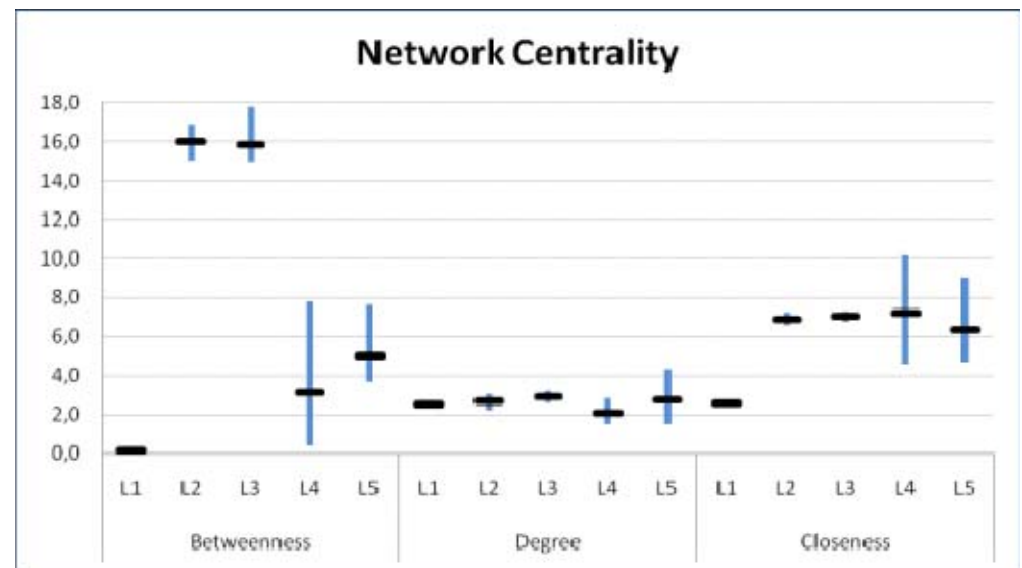
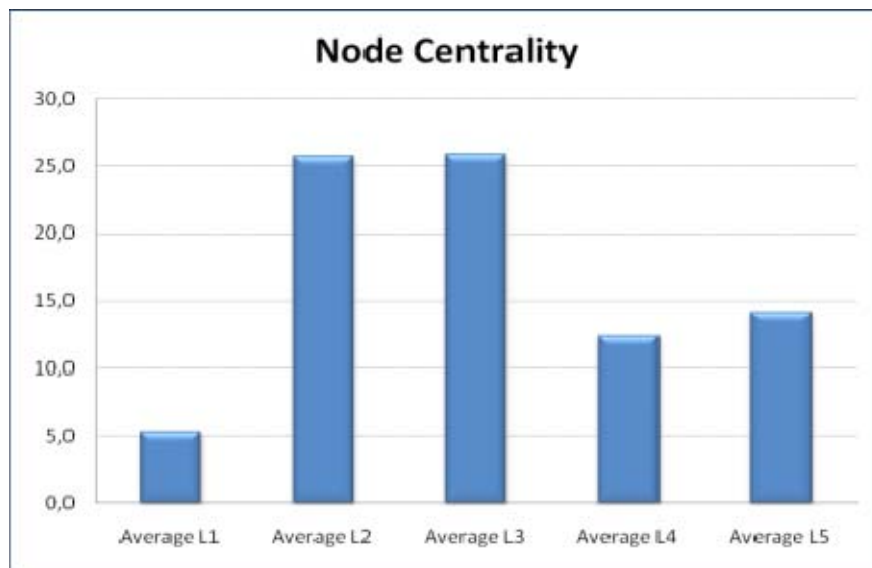
Node Centrality

Node Centrality			
	Betweenness	Degree	Closeness
Average L1	0,196	2,529	2,627
Average L2	16,059	2,735	6,946
Average L3	15,857	2,912	7,081
Average L4	3,154	2,132	7,223
Average L5	5,059	2,745	6,363



SNA Findings in the N2C2M2 ELICIT Experiments

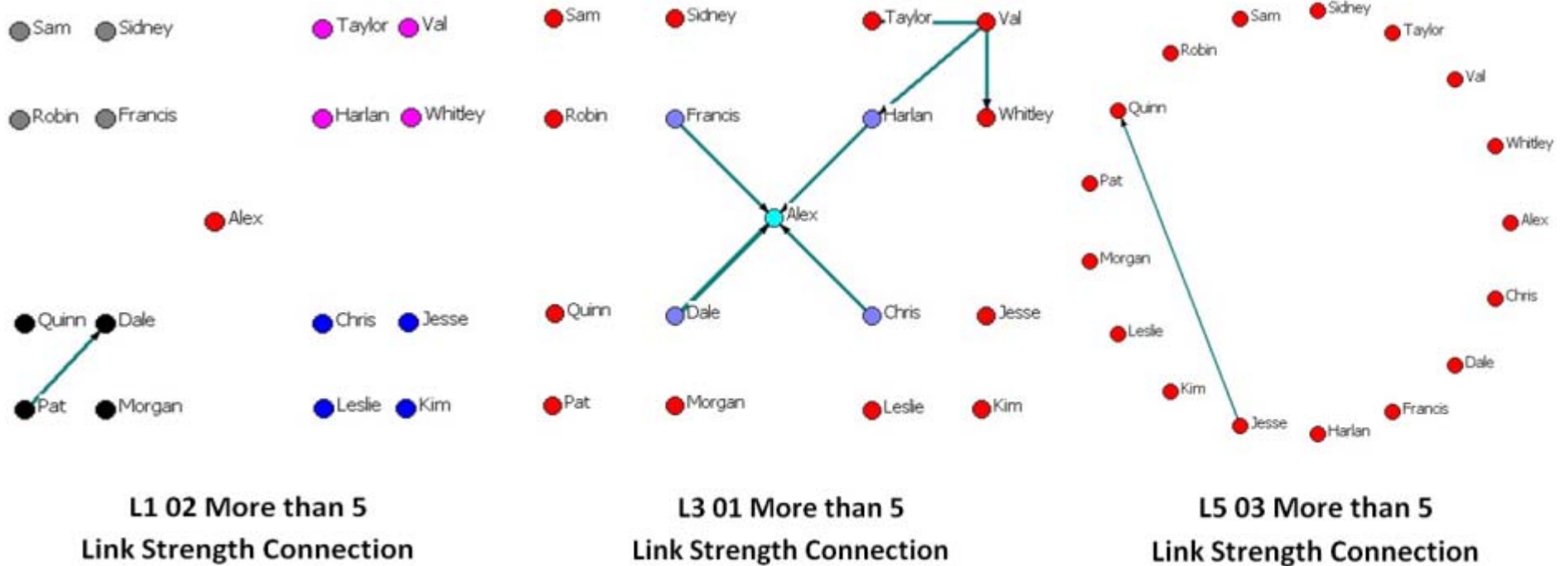
Node Centrality



SNA Variable	Expected SNA Variable Behaviour From Less Mature To More Mature C2 Approaches
Node Centrality	From VERY LOW (isolated node) to HIGH (central node sets) and to MEDIUM (decentralised network)

SNA Findings in the N2C2M2 ELICIT Experiments

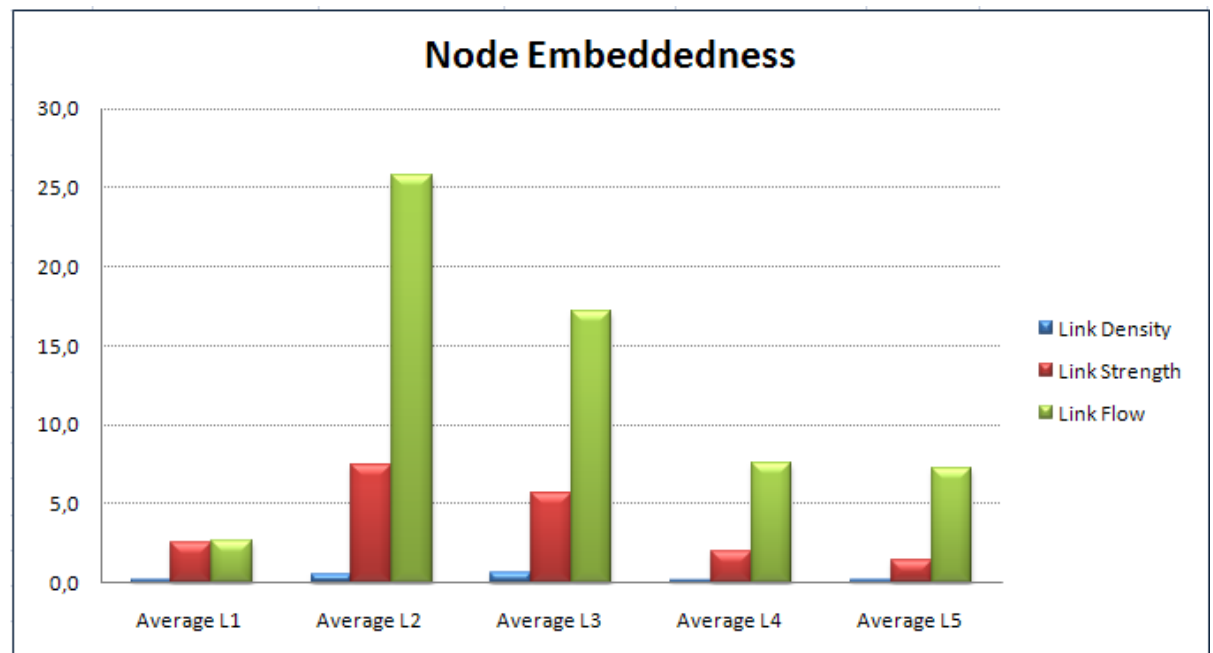
Node Embeddedness



SNA Findings in the N2C2M2 ELICIT Experiments

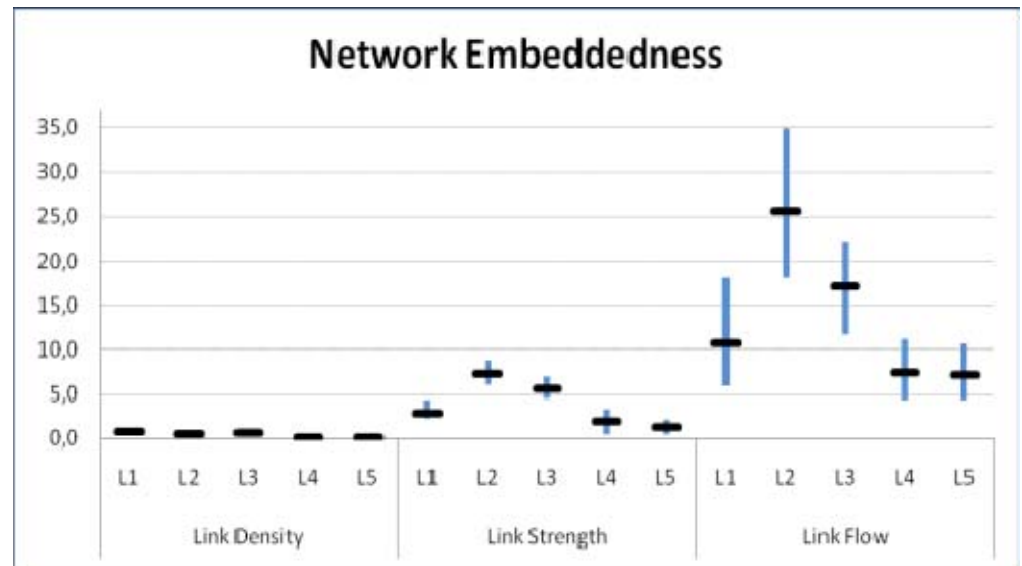
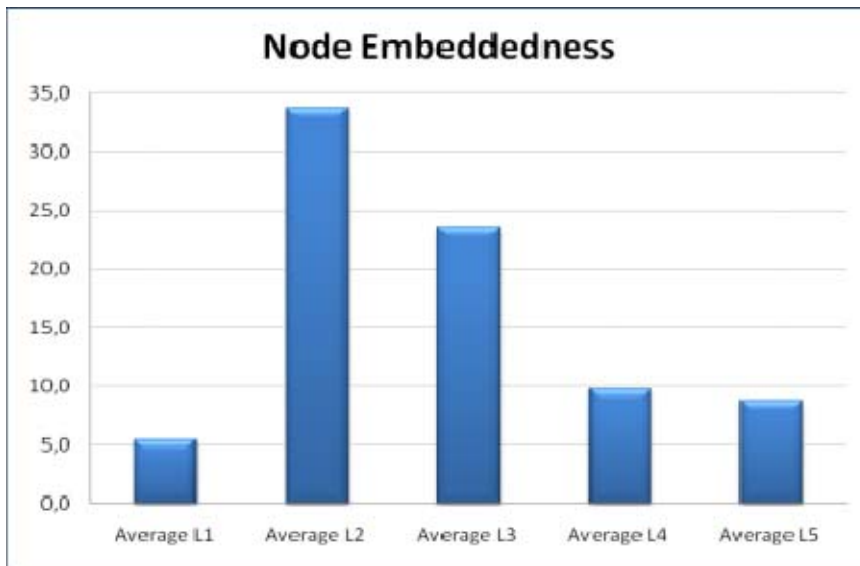
Node Embeddedness

Node Embeddedness			
	Link Density	Link Strength	Link Flow
Average L1	0,196	2,529	2,627
Average L2	0,549	7,397	25,750
Average L3	0,659	5,647	17,176
Average L4	0,143	2,029	7,529
Average L5	0,208	1,392	7,176



SNA Findings in the N2C2M2 ELICIT Experiments

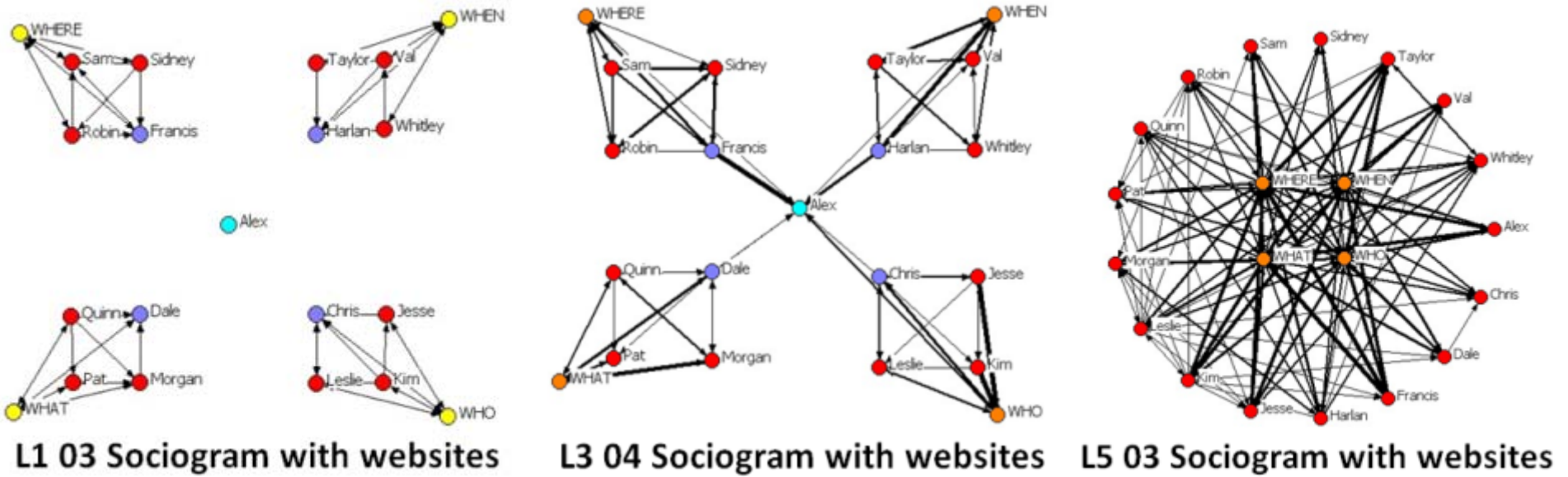
Node Embeddedness



SNA Variable	Expected SNA Variable Behaviour From Less Mature To More Mature C2 Approaches
Node Embeddedness	From LOW (low density) to HIGH (high density) and to MEDIUM (distributed density)

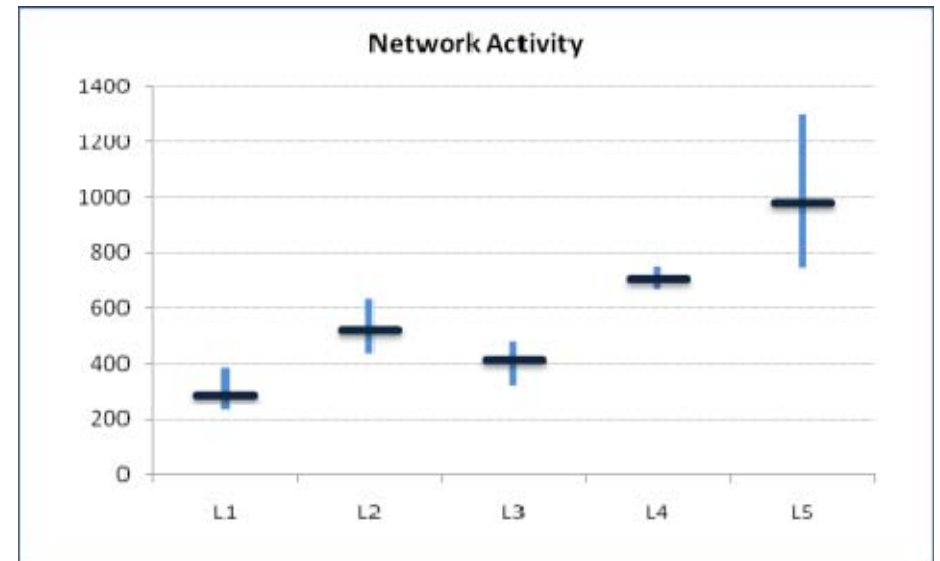
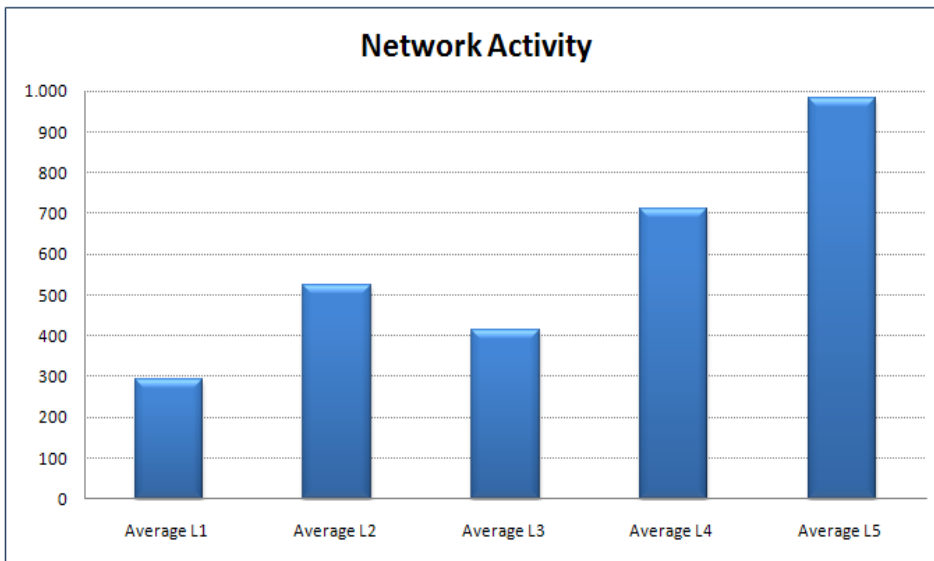
SNA Findings in the N2C2M2 ELICIT Experiments

Network Activity



SNA Findings in the N2C2M2 ELICIT Experiments

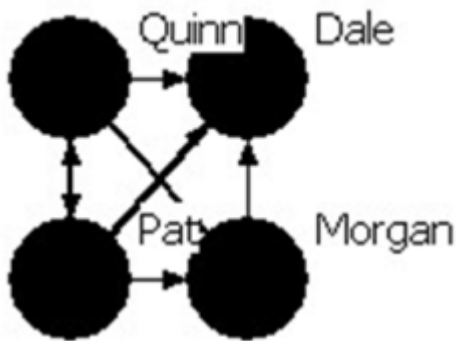
Network Activity



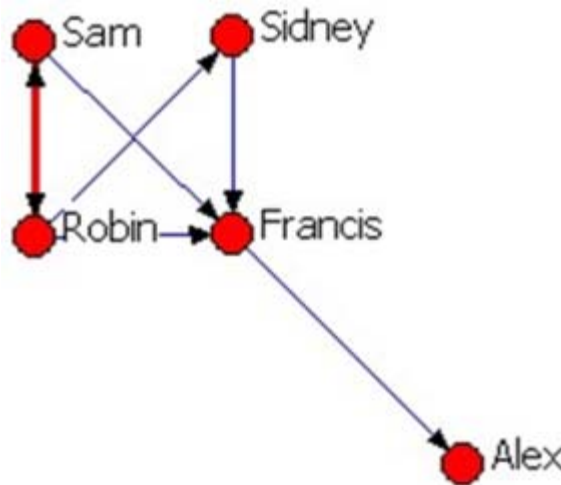
<i>SNA Variable</i>	<i>Expected SNA Variable Behaviour From Less Mature To More Mature C2 Approaches</i>
Network Activity	From LOW (minimal degrees) to MEDIUM (limited degrees) and to HIGH (multiple degrees)

SNA Findings in the N2C2M2 ELICIT Experiments

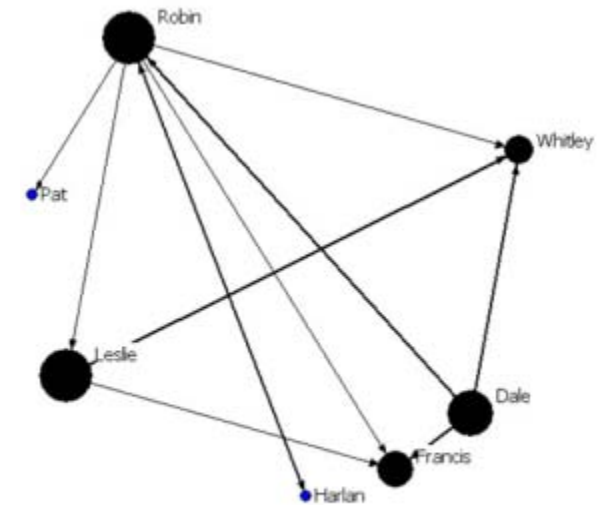
Network Path Length



L1 02 Dale's Egonet



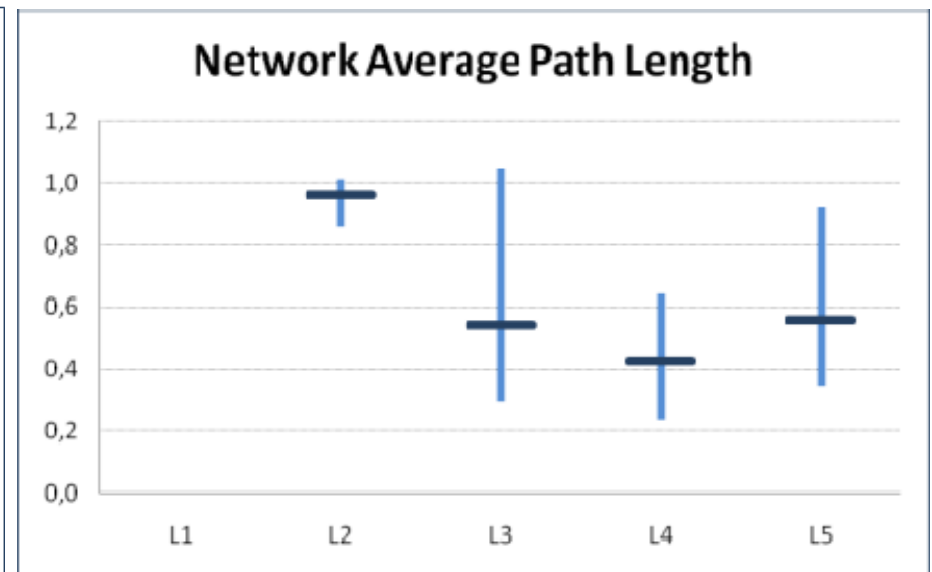
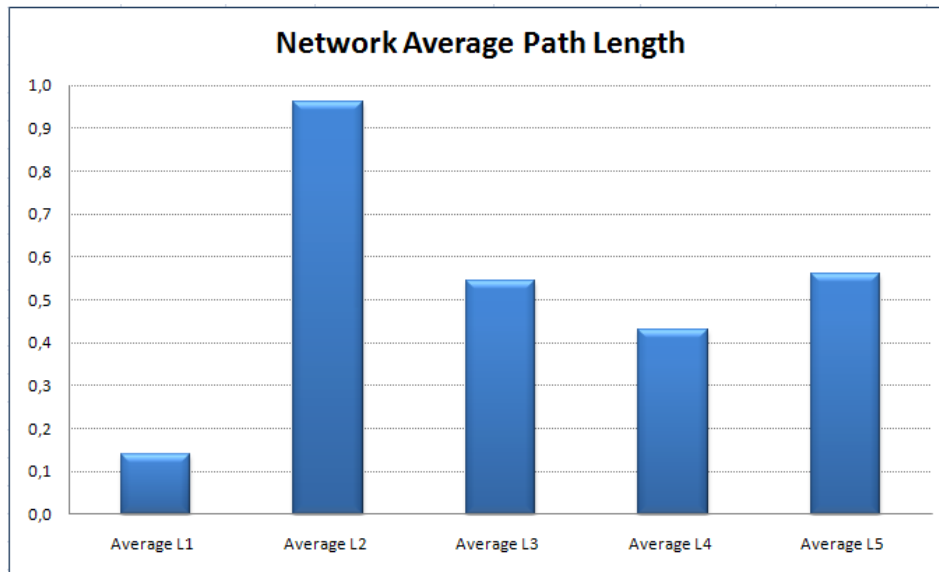
L3 02 Francis' Egonet



L5 02 Robin's Egonet

SNA Findings in the N2C2M2 ELICIT Experiments

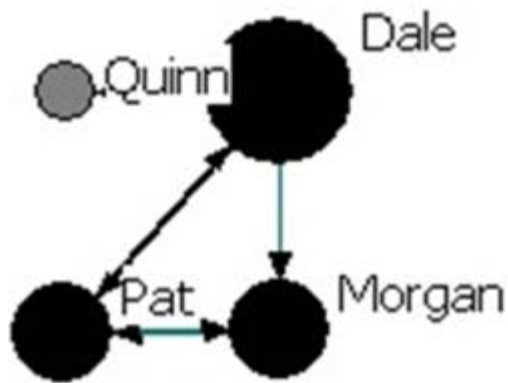
Network Path Length



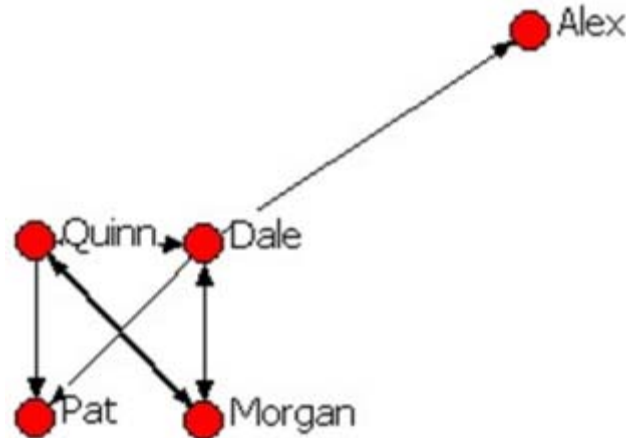
<i>SNA Variable</i>	<i>Expected SNA Variable Behaviour From Less Mature To More Mature C2 Approaches</i>
Network Mode Path Length	From HIGH (first order zone) to LOW (hierarchical rules) and to LOW (geodesics)

SNA Findings in the N2C2M2 ELICIT Experiments

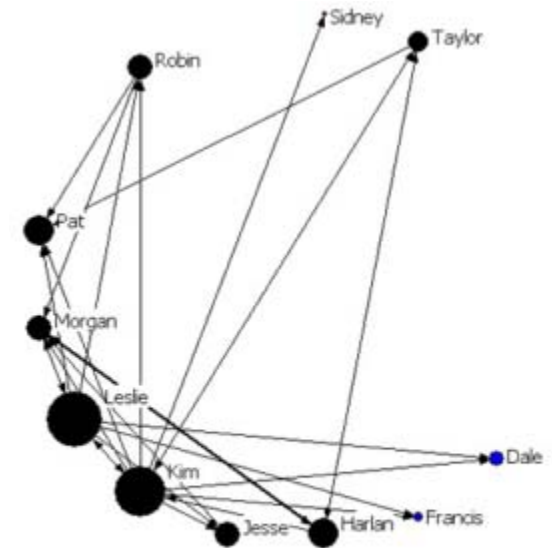
Network Diameter



L1 01 Dale's Egonet



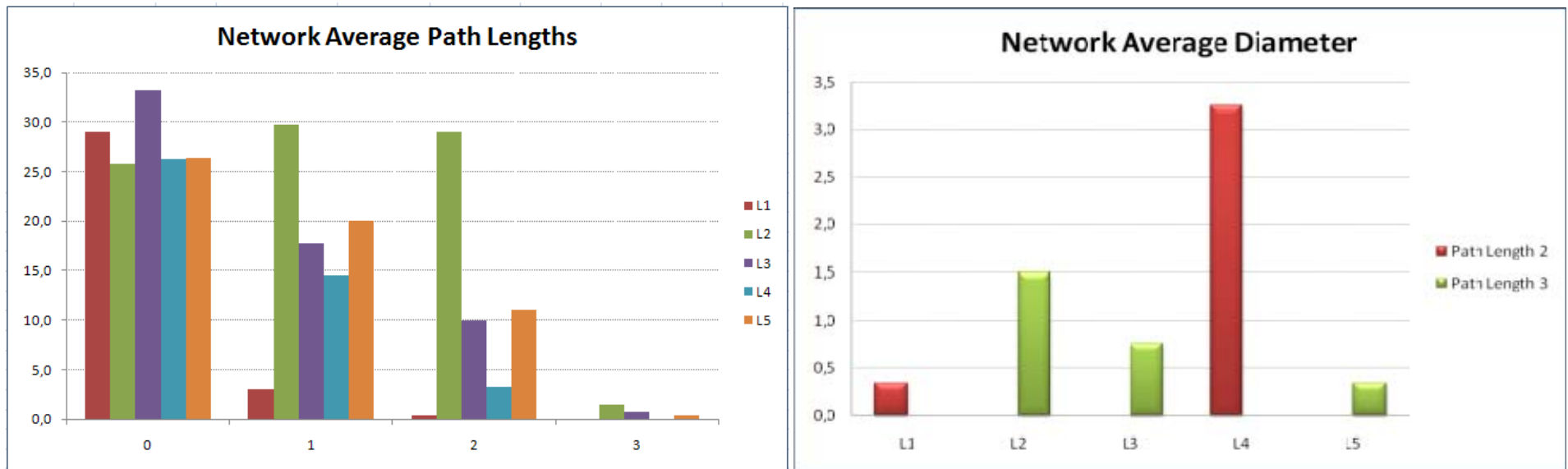
L3 04 Dale's Egonet



L5 01 Kim's Egonet

SNA Findings in the N2C2M2 ELICIT Experiments

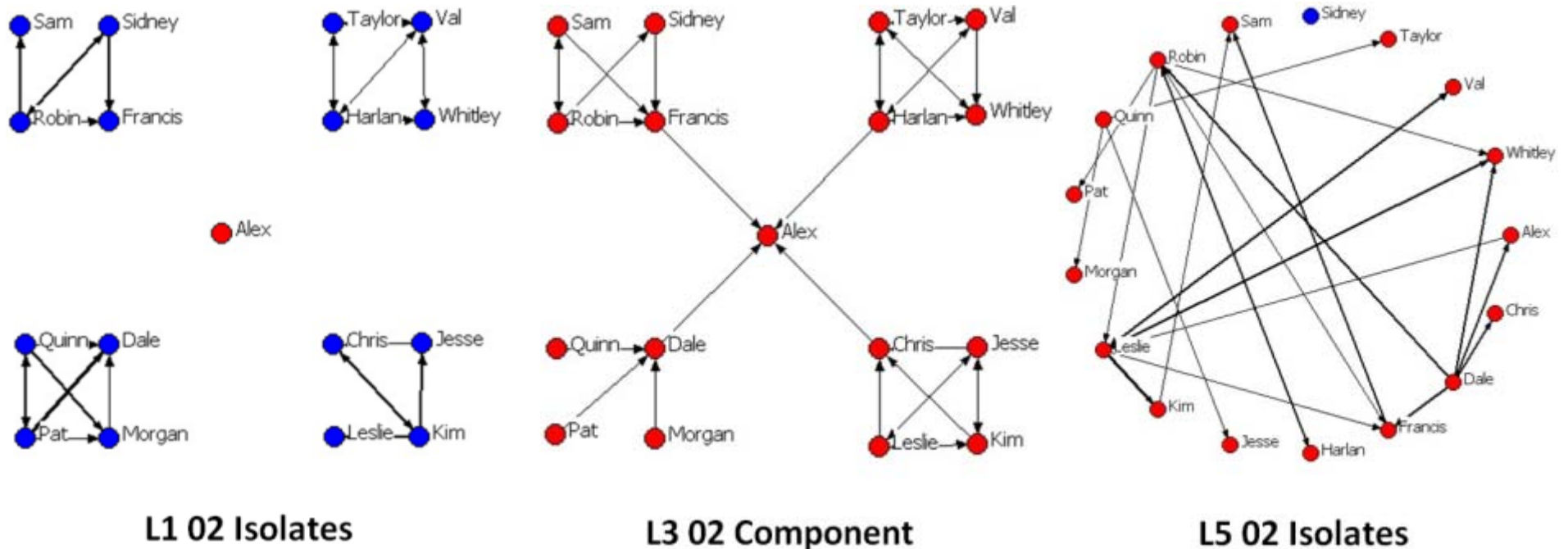
Network Diameter



SNA Variable	Expected SNA Variable Behaviour From Less Mature To More Mature C2 Approaches
Network Diameter	From LOW (adjacency) to MEDIUM (hierarchical setting) and to LOW (wider neighbourhood of geodesics)

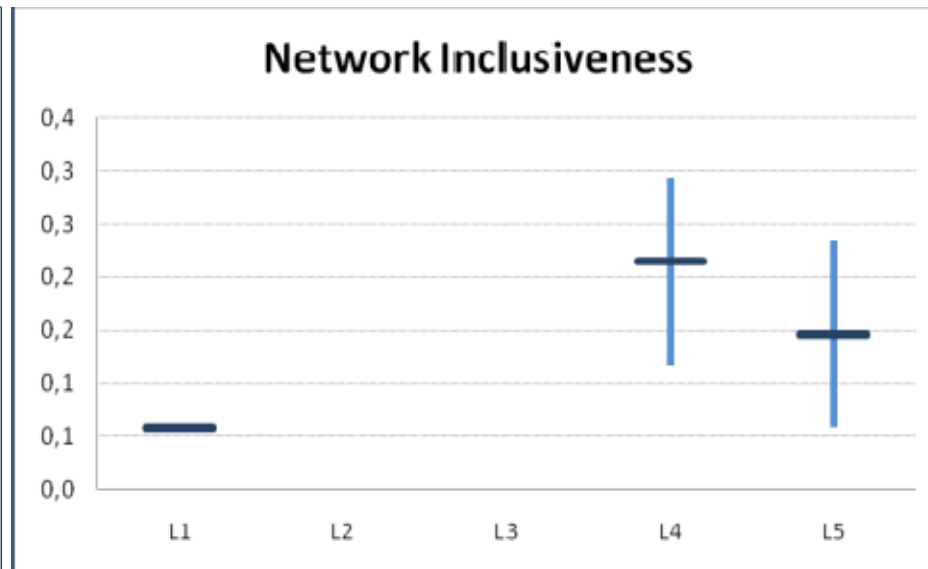
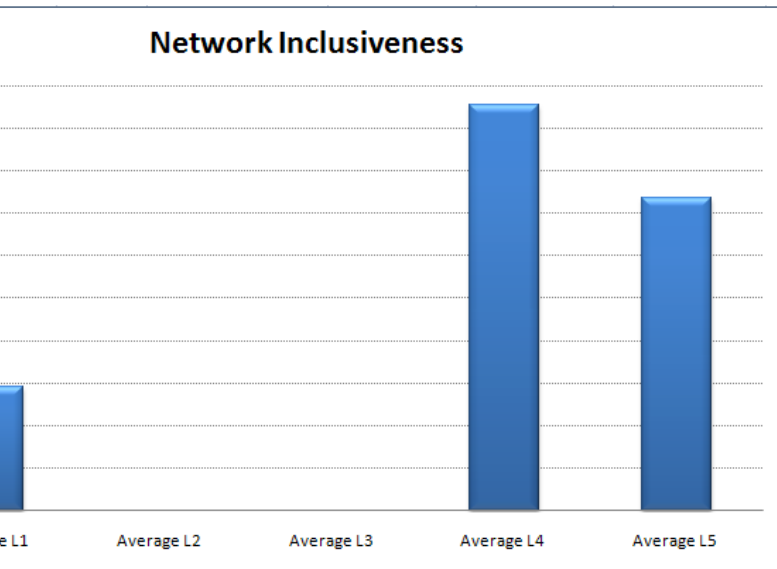
SNA Findings in the N2C2M2 ELICIT Experiments

Network Inclusiveness



SNA Findings in the N2C2M2 ELICIT Experiments

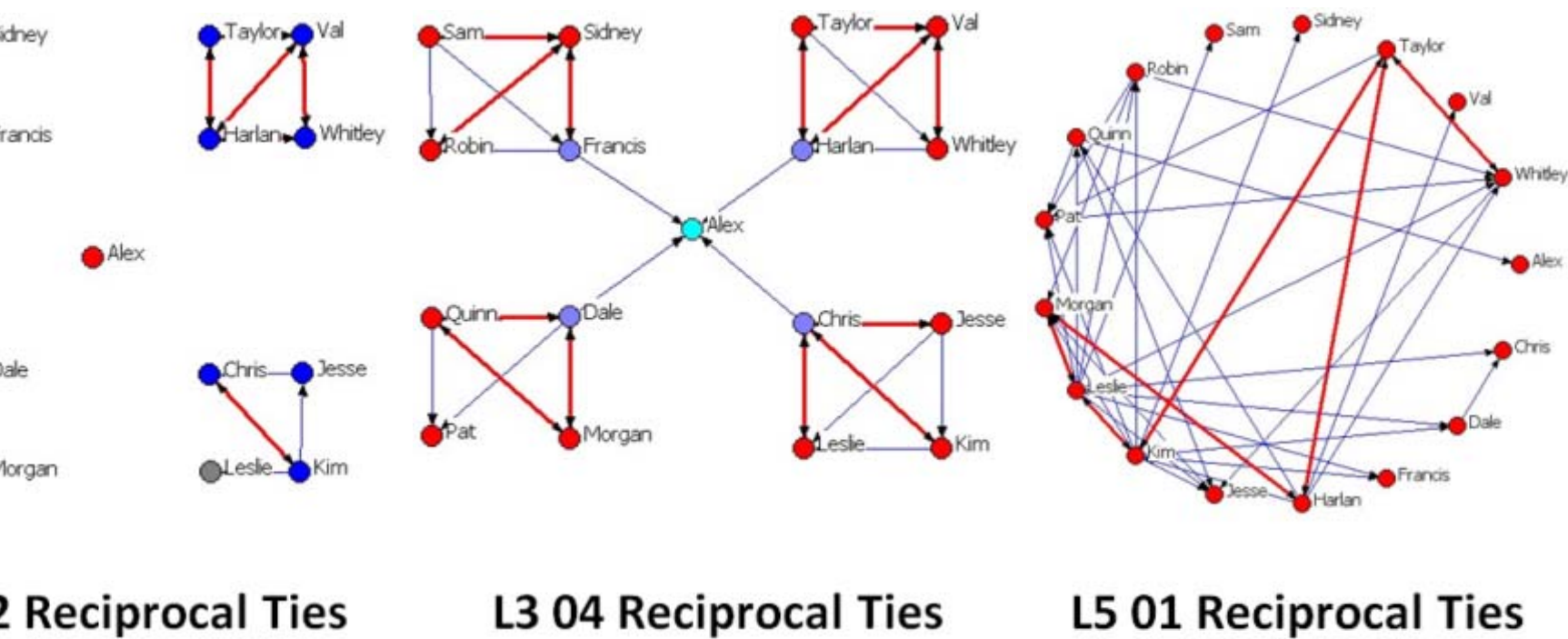
Network Inclusiveness



SNA Variable	Expected SNA Variable Behaviour From Less Mature To More Mature C2 Approaches
Network Inclusiveness	From LOW (one isolate) to NOT APPLICABLE (no isolates) and to MEDIUM (isolated node behaviour)

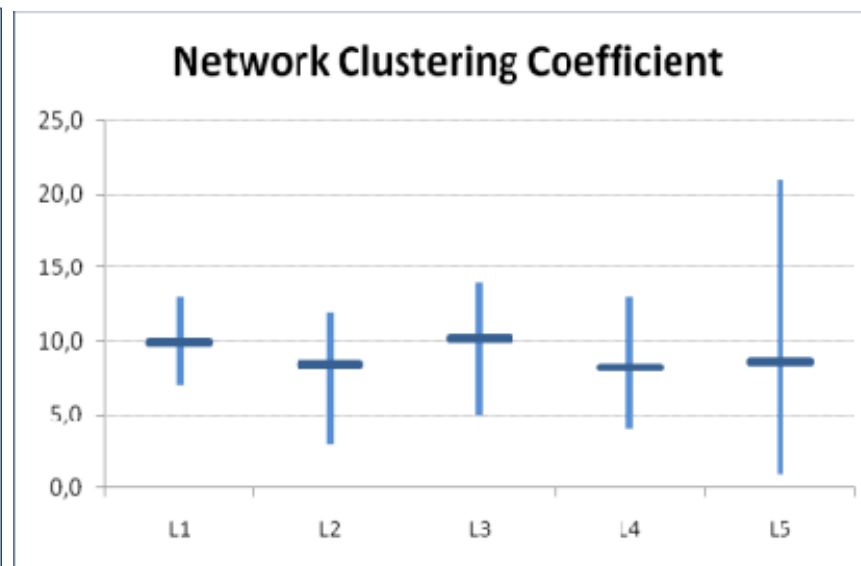
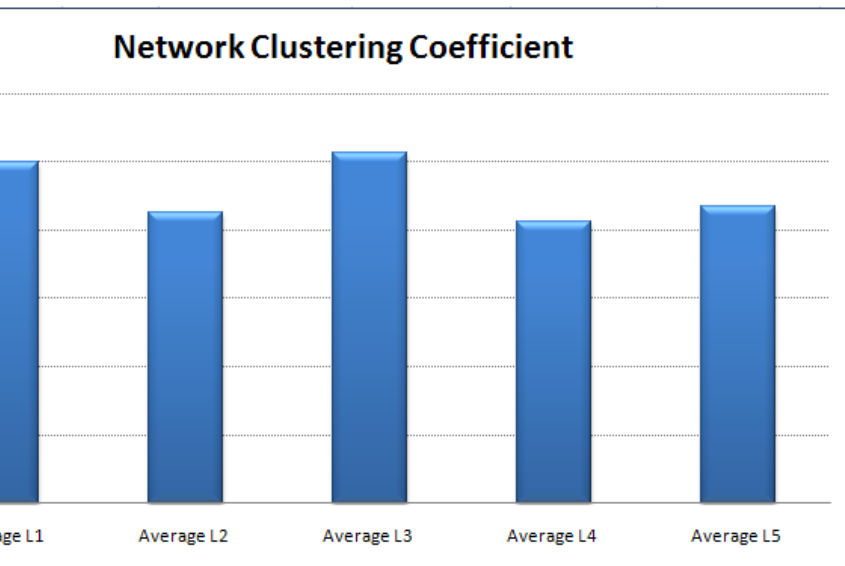
SNA Findings in the N2C2M2 ELICIT Experiments

Network Clustering Coefficient



SNA Findings in the N2C2M2 ELICIT Experiments

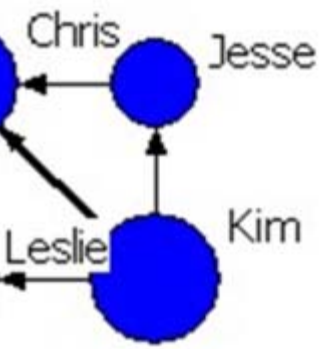
Network Clustering Coefficient



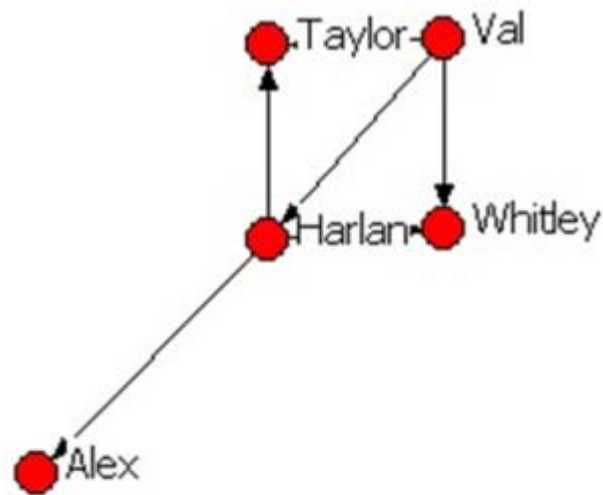
SNA Variable	Expected SNA Variable Behaviour From Less Mature To More Mature C2 Approaches
Clustering Coefficient	From HIGH (small node sets) to LOW (rigid node association) and to VERY LOW (free node association)

SNA Findings in the N2C2M2 ELICIT Experiments

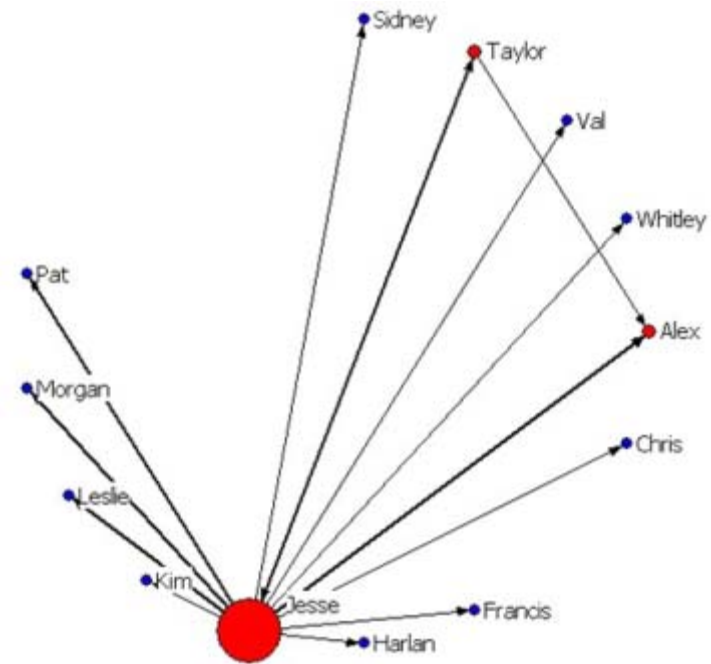
Network Connectedness



03 Kim's Egonet



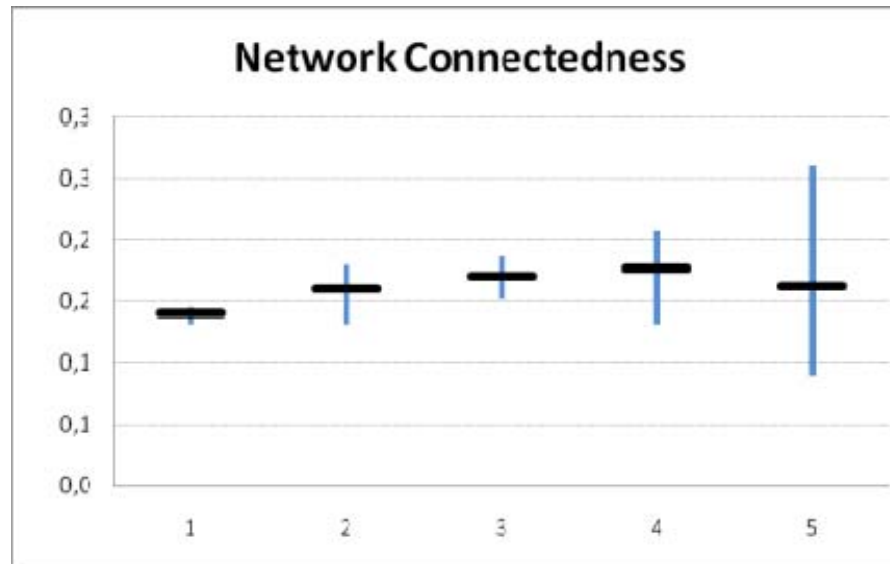
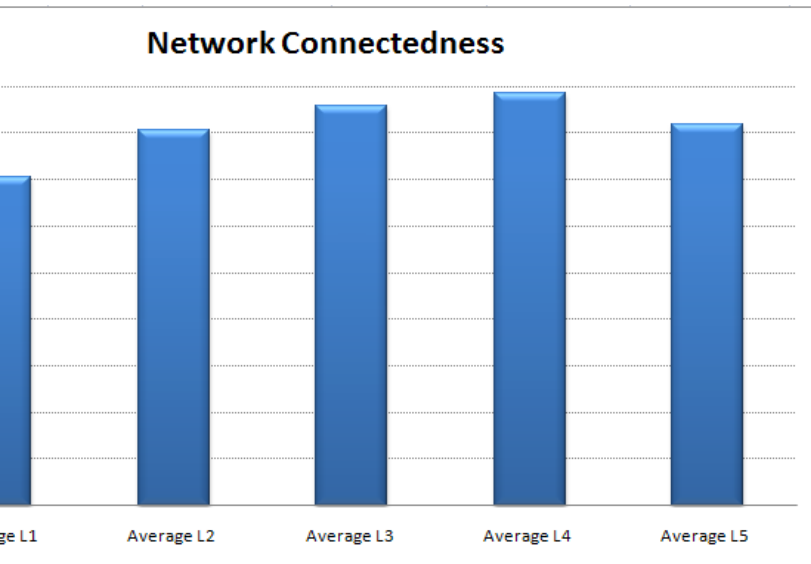
L3 03 Harlan's Egonet



L5 03 Jesse's Egonet

SNA Findings in the N2C2M2 ELICIT Experiments

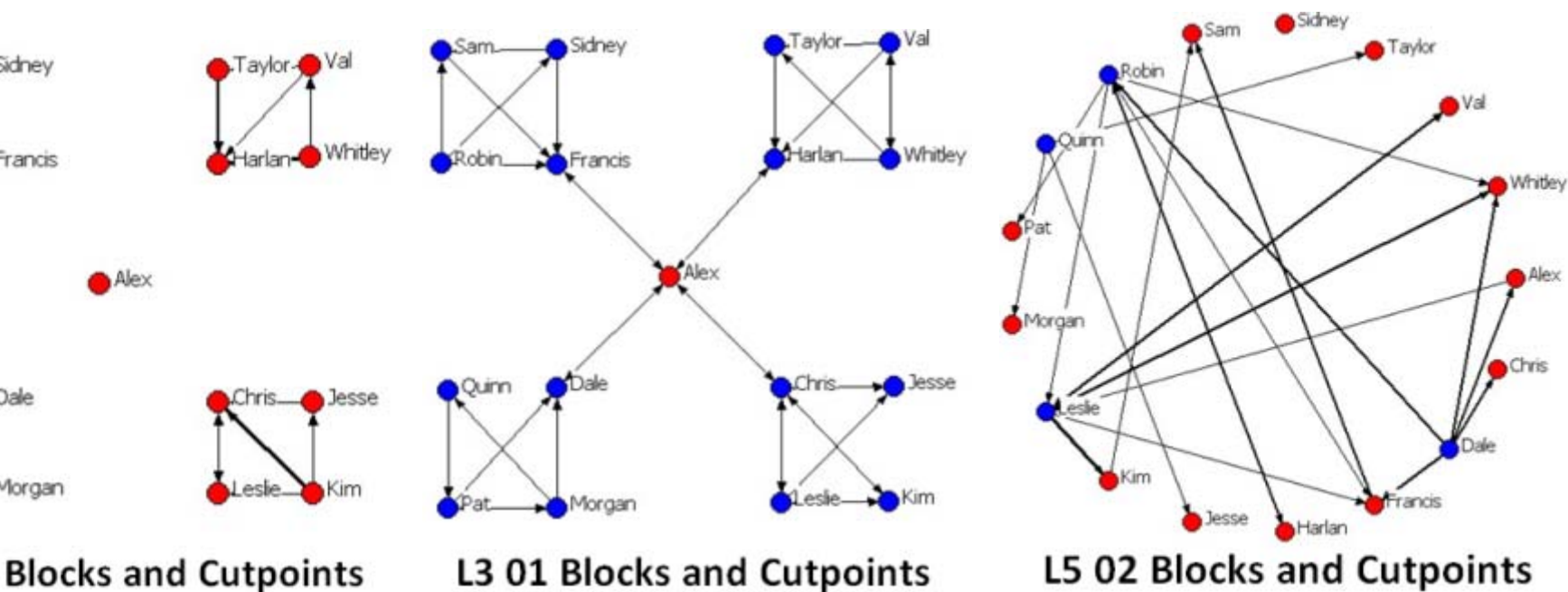
Network Connectedness



SNA Variable	Expected SNA Variable Behaviour From Less Mature To More Mature C2 Approaches
Network Connectedness	From LOW (minimum node reach) to MEDIUM (limited node reach) and to HIGH (full node reach)

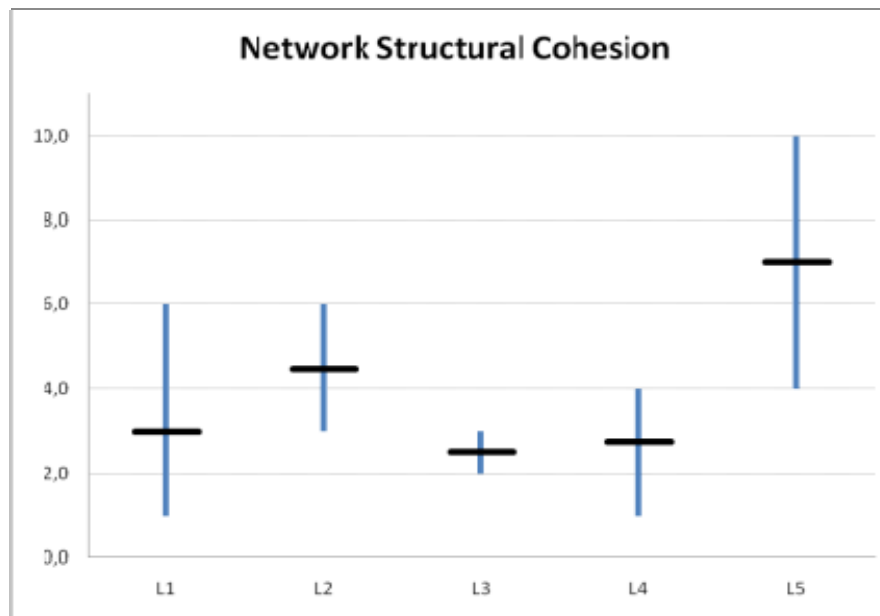
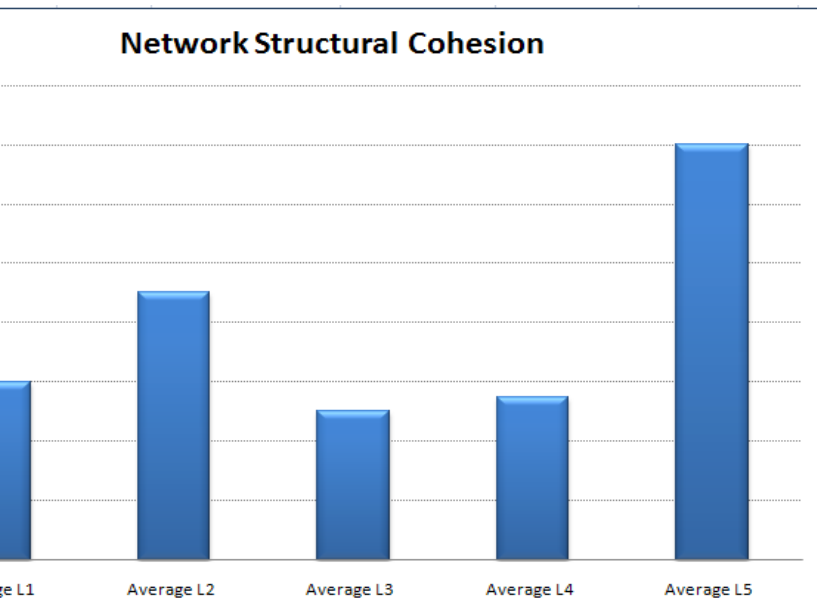
SNA Findings in the N2C2M2 ELICIT Experiments

Network Structural Cohesion



SNA Findings in the N2C2M2 ELICIT Experiments

Network Structural Cohesion



SNA Variable	Expected SNA Variable Behaviour From Less Mature To More Mature C2 Approaches
Network Structural Cohesion	From LOW (small network cohesion) to VERY LOW (minimum network cohesion) and to HIGH (high network cohesion)

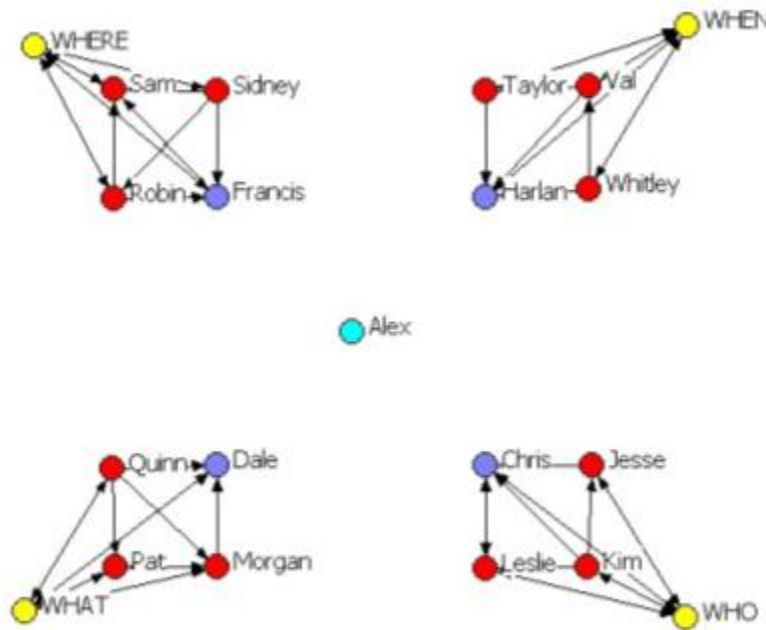
SNA Findings in the N2C2M2 ELICIT Experiments

Node Centrality			Node Embeddedness			Network Activity	Network Average Path Length	Network Inclusiveness	Network Clustering Coefficient	Network Connectedness	Network Structural Cohesion
Betweenness	Degree	Closeness	Link Density	Link Strength	Link Flow						
0,196	2,529	2,627	0,196	2,529	2,627	291	0,138	0,058	10,00	14%	3
16,157	2,667	6,903	0,536	6,941	22,725	490	0,950	0,000	8,00	16%	7
16,182	2,824	7,010	0,614	5,863	17,373	400	0,616	0,000	9,00	17%	5
2,852	2,098	8,098	0,154	1,627	6,314	704	0,471	0,157	9,67	19%	3
5,059	2,745	6,363	0,208	1,392	7,176	981	0,561	0,147	8,67	16%	7

Evolving From Less Mature to More Mature C2 Approaches

L1 Conflicted C2 Approach

- Low node centrality
- Low node embeddedness
- Constrained/Low network activity
- Geodesic path lengths
- Lowest network diameter
- Low inclusiveness
- High clustering coefficient
- Reduced connectedness
- Poor network structural cohesion



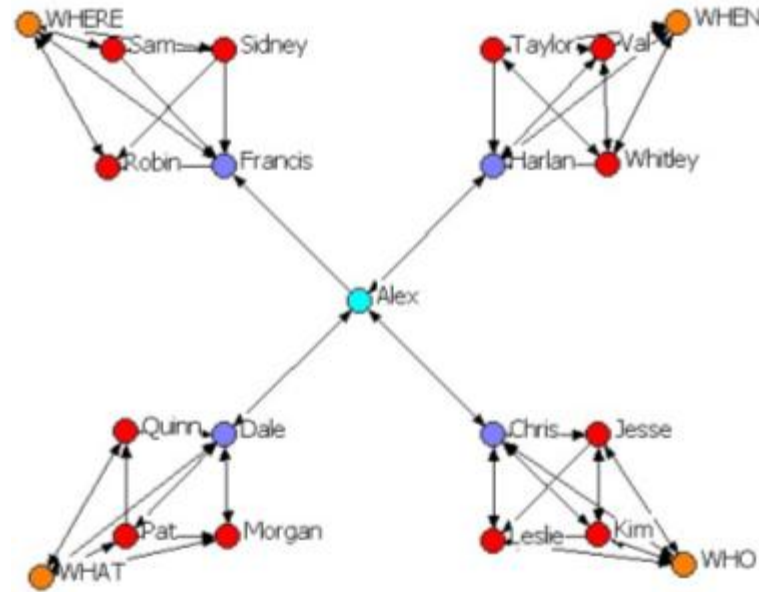
L1 03 Sociogram with websites

In 2 out of 3 runs, **one team solves its own problem space**
Very Low organisational success (mean value = 31%)

Evolving From Less Mature to More Mature C2 Approaches

L2 Deconflicted C2 Approach

- High node centrality
- Highest node embeddedness
- Enlarged/Medium network activity
- Largest path lengths
- Widest network diameter
- No inclusiveness
- Reduced clustering coefficient
- High connectedness
- High network structural cohesion



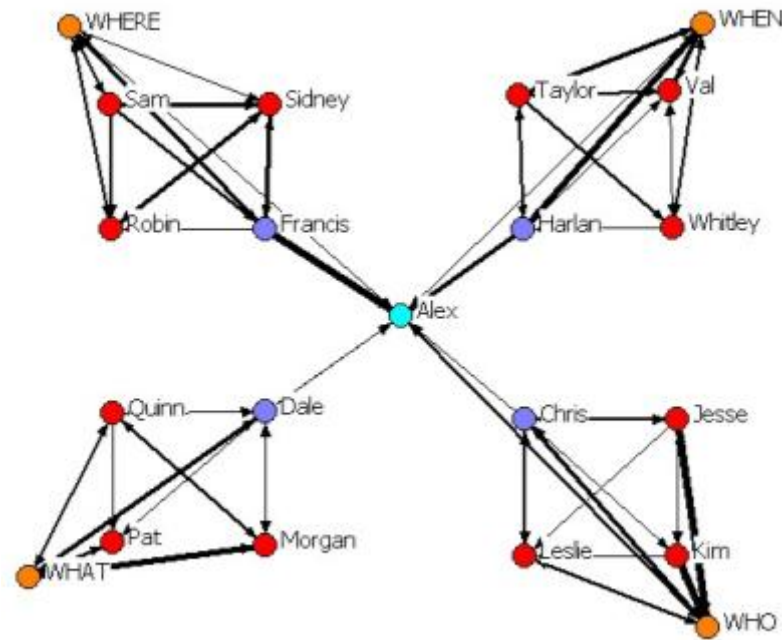
L2 01 Sociogram with websites

In 3 out of 4 runs, **two teams solve their own problem spaces**
Low organisational success (mean value = 44%)

Evolving From Less Mature to More Mature C2 Approaches

L3 Coordinated C2 Approach

- Highest **node centrality**
- High **node embeddedness**
- Medium **network activity**
- Large **path lengths**
- Wide **network diameter**
- No **inclusiveness**
- Highest **clustering coefficient**
- High **connectedness**
- Medium **network structural cohesion**



L3 04 Sociogram with websites

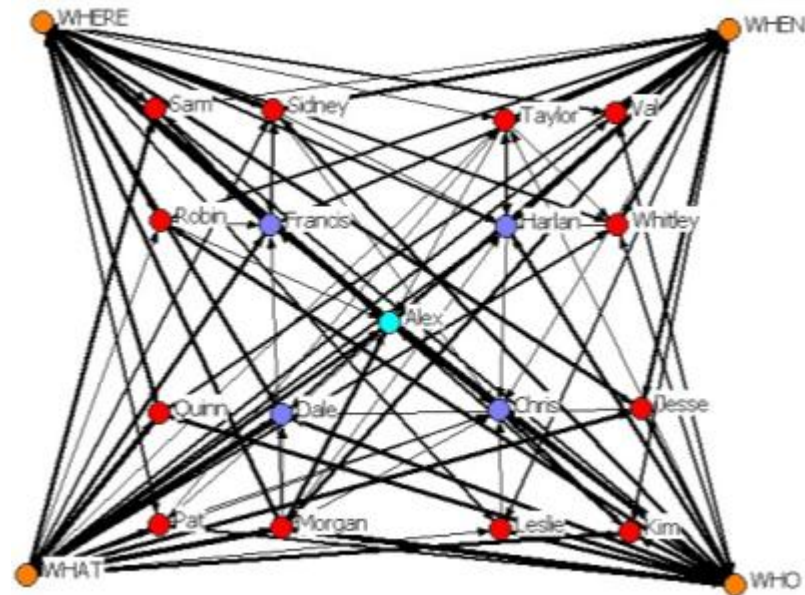
In 3 out of 4 runs, the Coordinator solved at most one problem
face

Very Low organisational success (mean value = 34%)

Evolving From Less Mature to More Mature C2 Approaches

L4 Collaborative C2 Approach

- Low node centrality
- Low node embeddedness
- High network activity
- Smallest path lengths
- Small network diameter
- Highest inclusiveness
- Lowest clustering coefficient
- Highest connectedness
- Low network structural cohesion



L4 01 Sociogram with websites

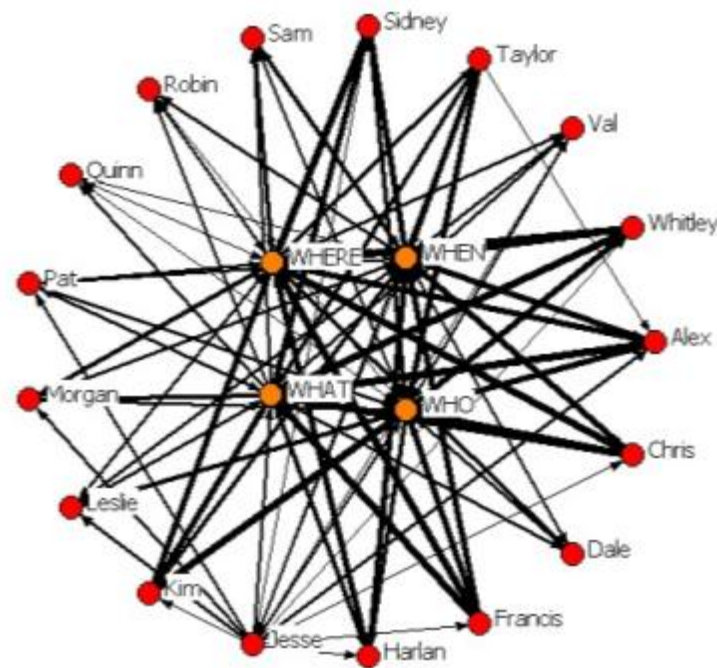
In 3 out of 4 runs, three teams solve their own problem spaces or the Facilitator solves three problem spaces

High organisational success (mean value = 80%)

Evolving From Less Mature to More Mature C2 Approaches

L5 Edge C2 Approach

- Medium **node centrality**
- Medium **node embeddedness**
- Highest **network activity**
- Small **path lengths**
- Large **network diameter**
- Medium **inclusiveness**
- Low **clustering coefficient**
- High **connectedness**
- Highest **network structural cohesion**



L5 03 Sociogram with websites

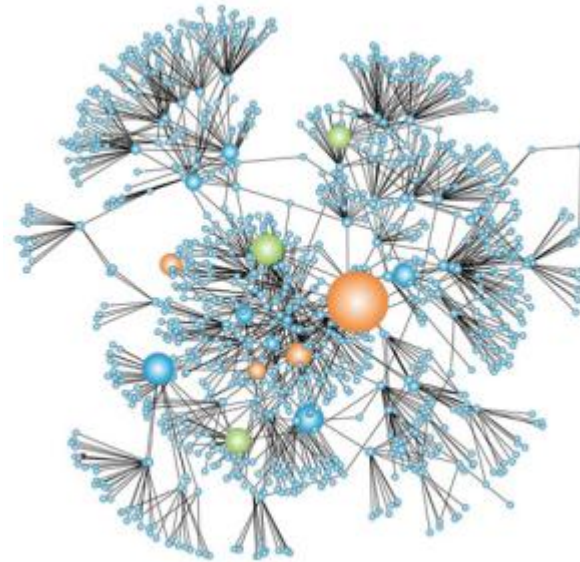
- Ds plurality in 3 out of 4 problem spaces are correct**
- Moderate** organisational success (mean value = 61%)

Knowing the Network, Knitting the Network

SNA is successful in displaying organisational networking.

The power of **knowing the network** enables the opportunity to actively manage it or **knit it**.

SNA is a tool to build creative organisations, based upon interaction dynamics and collaboration facilities, so as to deliver enhanced performance and achieve success.





...: Thank You for Your Attention :...

Questions?