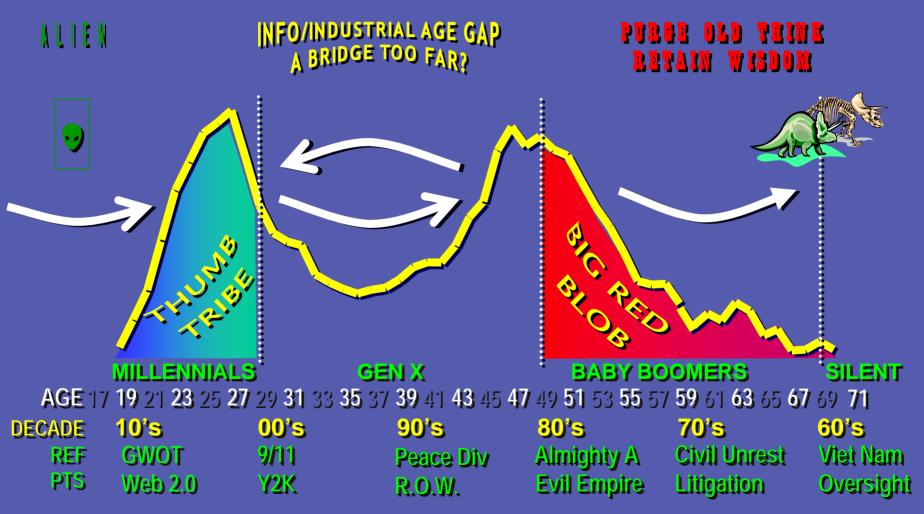
# Knowledge Transfer Program



NSA Knowledge Transfer Program Chary Izquierdo, Director

## **Knowledge Transfer Challenges**

Preference Diversity: Learning, Teaching, Sharing, Trusting, Privacy, Formality



**Projected To 2011** 

# It's About the People (U2) Not IT



**Demands Personal Transformation** 







Class
Phone
Meeting
Memo
Log
QC



# Knowledge Transfer Program Objectives

W. J.

Prioritize Transfer Needs
Reject Old Think, Ignore Zero Risk



Map Knowledge Assets
Find Key Players, Links, Attributes



Capture To Access

Document, dBase, use Web 1.0, but Favor IC Web 2.0



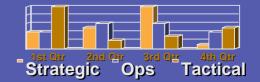
Enculturate

orkut del.icio.us

Network, Mentor, but Demand IC Social Software



Balance Asset Investments
Be Fiduciarily Accountable, Study Quarterly



## **Knowledge Network Analysis**



#### Self-aware, Net-centric, Systems Approach

- Decision Aid with Metrics
- Work Performance Network Displays
- Knowledge Gain/Loss Assessments
- Prioritized Transfer Needs
- Homophily-based Mentoring
- Best Capture Methods
- Recognizes Sharers, Collaborators, and Likely Successors
- Leverages Corporate Knowledge
- No Outside Help Needed (Easy, Quick, Cheap)
- Shows Employees Are Valued

## To Learn More, Stand on Shoulders

#### Read



- MILLENNIALS RISING, DEEP SMARTS, WORLD IS FLAT, MEDICI EFFECT, WORKING KNOWLEDGE, SPRINGBOARD, BLINK, HIDDEN POWER OF SOCIAL NETWORKS and
- Online Works blogs, wikis and other Web 2.0 applications

#### Relate

- Google for Knowledge, Discover & Join Blogospheres
- Collaborate via Wikis (WikiInfo, Intellipedia) Thank Gardeners
- Blog on JournalNSA and Intelink, Make Your Wisdom Accessible
- BE BOLD: Speak Out, Talk Back, Link & Rate Others Online
- Seek Millennial Work Force Help, Accept/Meet Their Needs

#### Remember

- Collaboration is a Social Art, The Net Is Just The Platform
- Need Help? 443-479-8998, rmizqui@nsa.gov or Intellipedia: IT'S THE SOCIAL NETWORK THAT MATTERS

# Knowledge Network Analysis



NSA Knowledge Transfer Program Chary Izquierdo, Director

## A Special Blend



Implicit Approach, Explicit Results



# **DIRNSA Requested Pilot**



#### Purpose

Demo Utility of SNA for Internal NSA Tacit & Implicit Knowledge Transfer

#### Resources

- Interview Time
- UCINet/NetDraw License

### Initial Steps

- Sought Key Knowledge Set Need
- Leaders Could Not Name It, But Could Name Go-to People

## KNA Pilot Process (SNA + SAR)



### Gathered Snowball-sample, Inter-subjective Data

- Who Do You Go To For Work Knowledge?
- Verified Notes In Writing
- Captured Bi-Modal Data In EXCEL
- People with Attributes & Expertise Nodes
- P to P & P to E Links

### Used UCINet/NetDraw For Analysis & Display

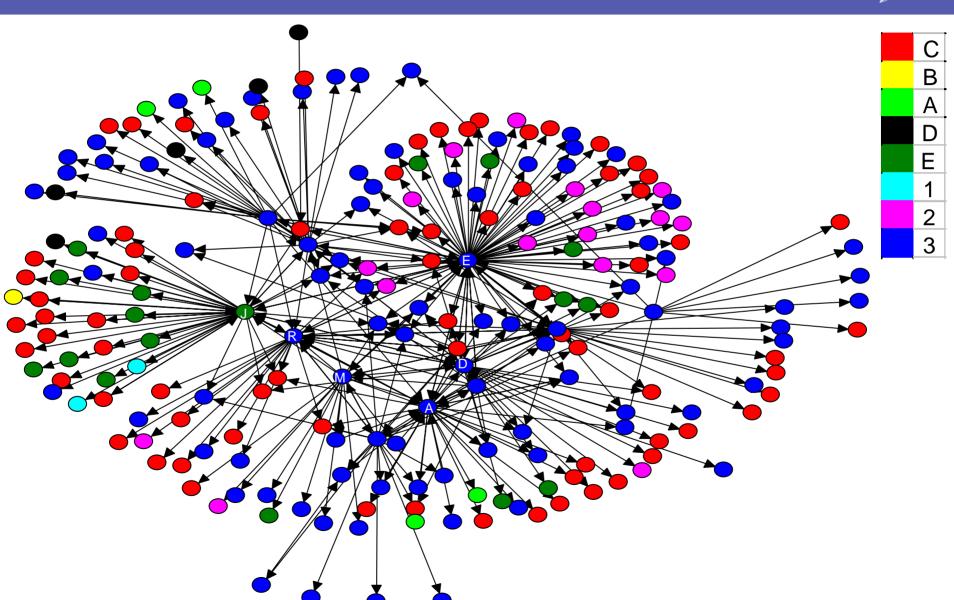
- Quantified Attributes, Characteristics
- Mapped Performance Network

#### Validated Results With Interviewees

- Sought & Accepted Display Interpretations
- Collaboratively Got Insights, Recommendations

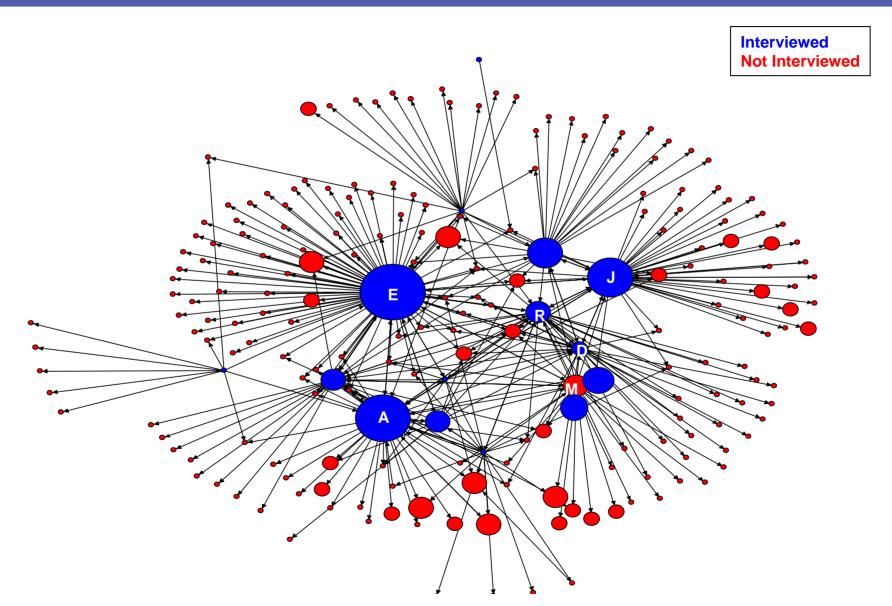
# Many Orgs in DFM Knowledge Net





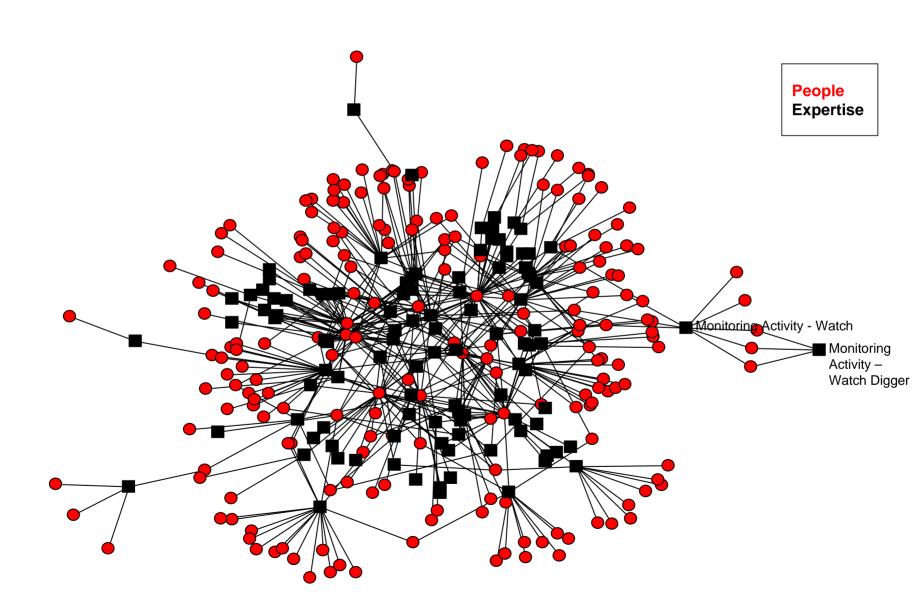
# "Go To" People, Sized By In-Degree





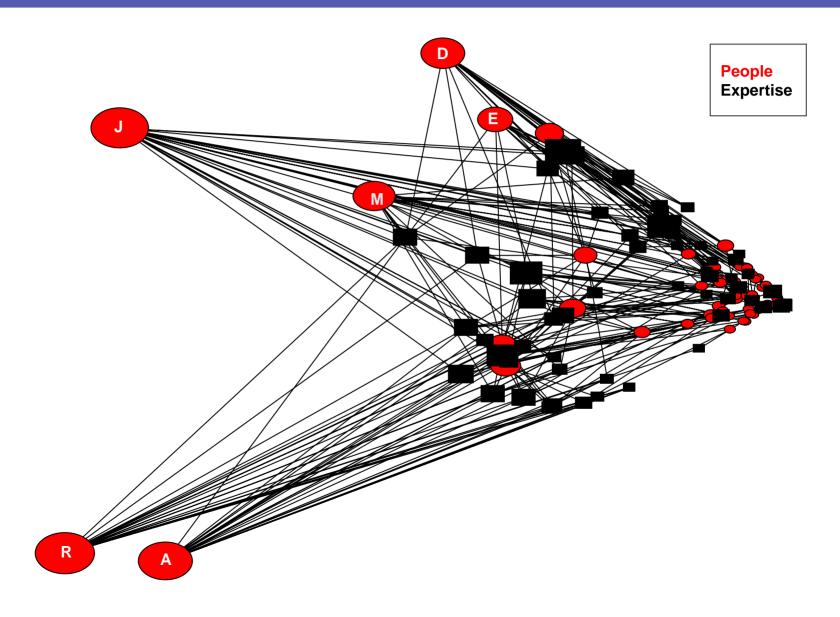
# Knowledge Sought





# **Shared Knowledge Sets**







## Results

- Mapped High-Performance Cross-Org Net Key Knowledge Set Defined
- 119 Expertise Areas, Majority NSA Specific Confirmed & Denied TD's Perspective
- Others Key Too, 1 Gone Still Sharing, 1 Tactical Recreated Work Role & Career Dev Training
- New Cryptologic Acquisition Field Expanded
- Basic, Journeyman, Master Levels
- Found, Mitigated Knowledge Loss Risk
- Rehired Lost Key Player, Retained Knowledge
- Successor Named, Self-Formed Mentor Pair Improved Cross-Org Mgmt Collaboration

#### **Pilot Conclusion**



#### KNA is POWERFUL!

- Exposes/Measures Collaboration
- Defines Key Knowledge Content
- Discovers Best at Sharing
- Confirms And Denies "Bias"
- Identifies Specific Loss Risks
- Informs Risk Mitigation
- Suggests By Name Succession

## **Next Steps**



# Teach diy KNA Or Provide KNA Service

- Start With Work Performance, Go-to's
- Use SAR To Gather Data, Interpret Results
- Use SNA To Measure, Visualize Network

#### Enable Web 2.0 Use

- Overarching (Remedial) Education Strategy
- Proselytize, Gain Converts Thru Good Works

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